

# Beyond Outsourcing®

1 Missed deadlines

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2 Budget overruns

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3 Security risks

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4 Legal exposure

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5 Growth blocked  
not because of vision, but because delivery fails

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## Scaling Challenges

Your business can't grow if your IT delivery can't keep up.

# Current market landscape

**40** %

of IT budgets are allocated to maintaining existing systems

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Source: [Gartner](#)

**30** %

of technology development projects suffer from delays

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Source: [Boston Consulting Group](#)

**20** %

of budgets redirected to technical debt

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Source: [McKinsey](#)

# What if scaling could be effortless?

Imagine scaling IT without chaos, risks, or delays — fully under your control.



**Fast ramp-up**



**Predictable costs**



**German quality standards**



**Full compliance and security**



**Trusted delivery partner by your side**

Your Outsourcing partner for secure,  
efficient, and scalable IT delivery

Founded in Germany

**40+** satisfied customers

**25+** years' experience

**150+** IT experts

# What we stand for



Highest **IT security** with  
German management



Top global IT experts at  
**best conditions**



Streamlined **Processes** for  
On-Budget & On-Time  
Delivery



Futureproof **IT solutions**  
for your business needs

# Compliance

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**ISO 9001** Quality Management System (regular audits)



**EcoVadis Sustainability Rating**



**ISO 27001** Data Security (certified processes)



**Continuous training** and internal process reviews

# Our Delivery Model

A proven process to scale fast and deliver safely.



0. Understand your needs

No guessing.



1. Assemble your team

Fast ramp-up, full alignment.



Team Extension



Delivery Hub



2. Scale and deliver

Predictable results, transparent progress.

# Team Extension

## Global Talent Pool

We give you access to top-tier IT professionals from around the world.

## Customized Talent Search

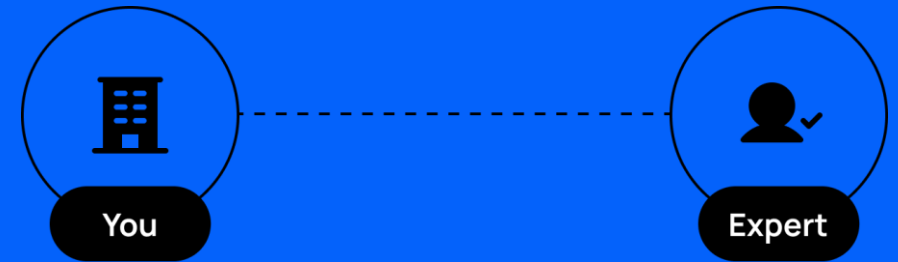
We identify and connect you with IT experts tailored to your specific project needs.

## Seamless Onboarding

We manage the entire onboarding process, ensuring a smooth transition.

## Continuous Support

We support ongoing assistance to ensure successful integration and performance.



## Benefits

- ✓ Time Efficiency
- ✓ Quality Assurance
- ✓ Flexibility
- ✓ Cost Savings

# Delivery Hub

## Complete Team Assembly

We provide full teams, including developers, product owners, and other IT specialists.

## Efficient Management

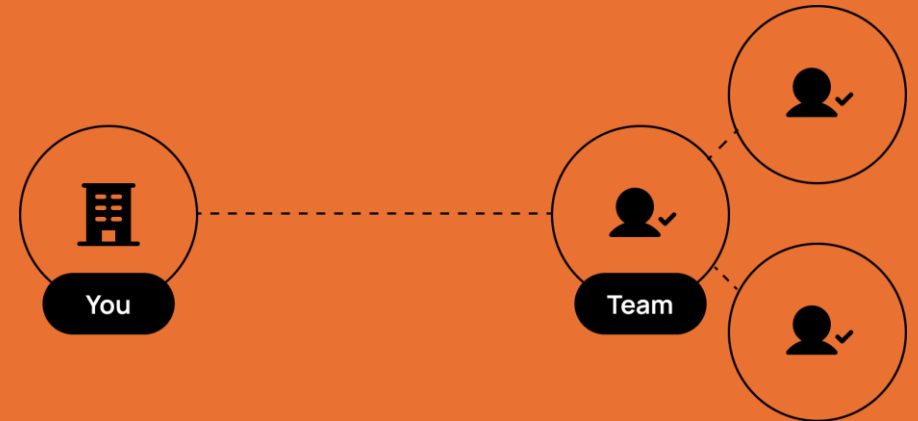
We handle team management, ensuring streamlined processes and clear communication.

## Tailored Solutions

We create customized teams to meet your specific project requirements.

## Close Partnership

We maintain a collaborative relationship, growing and adapting with your needs.



## Benefits

- ✓ Reduced Overhead
- ✓ Ensure SLAs
- ✓ Seamless Project Delivery
- ✓ Budget Control

# Global Presence - Local Trust

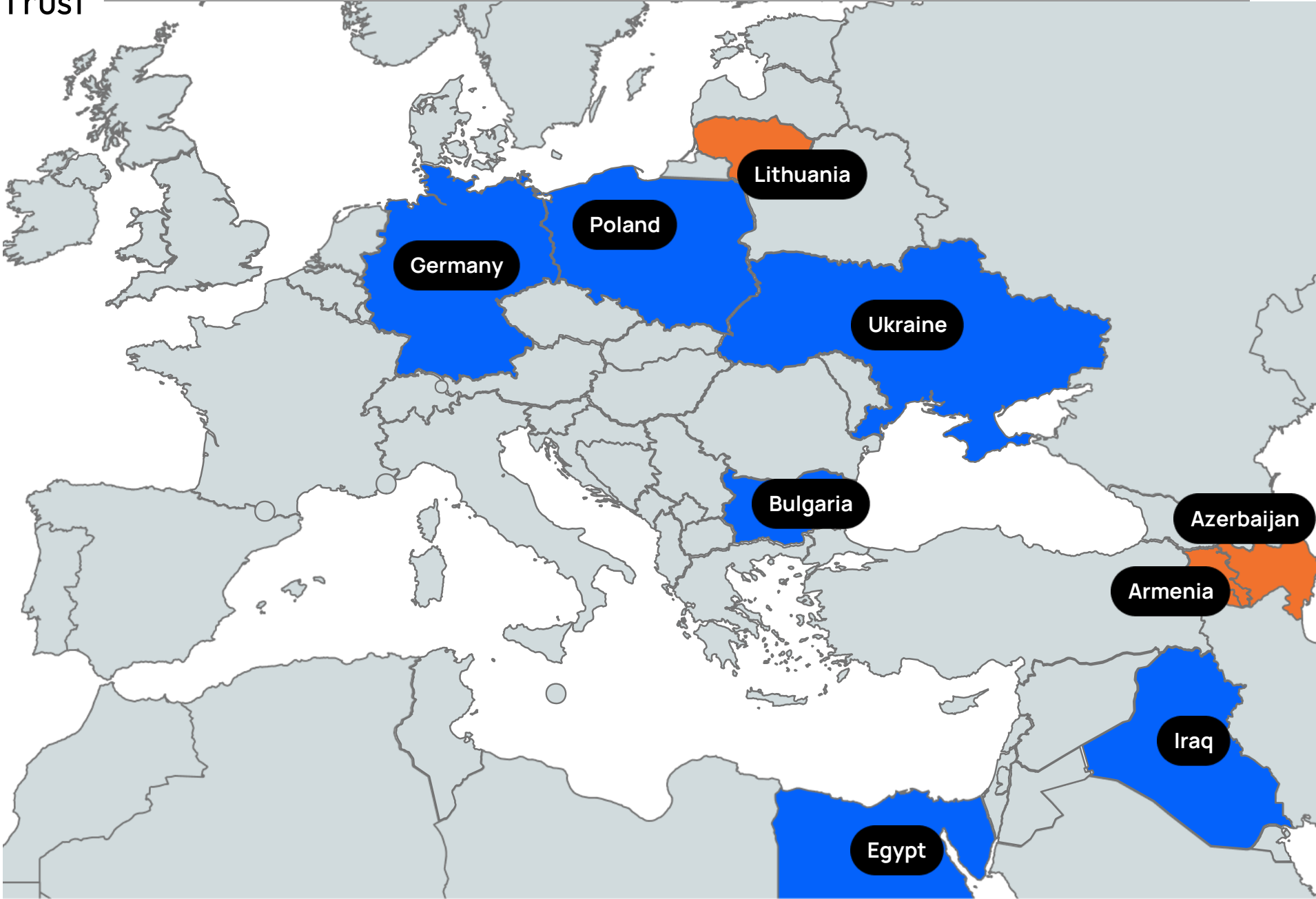


Average Candidate Sourcing Time

**48 hours**

- Offices
- Remote experts

**K&C**



# Success Stories



## Sparkasse Finanz Informatik

Internet Banking, Payment Architecture, Implementation, Management

Team: Up to 20  
1999 - today

**26** years



## BOSCH

Flottenmanagement, IoT Multi-Cloud Architecture, Development, QA, DevOps

Team: Up to 15  
2012 - today

**13** years



## Informa

Global event and knowledge agency Management, Development, QA, Architecture, DevOps

Team: Up to 30  
2015 - today

**10** years



## Nestle

Global CMS nutrition / Baby & me Management, Development, QA

Team: Up to 30  
2017 - today

**9** years



## Micobo

Fintech Blockchain based securities, UX/ UI Design, Development

Team: Up to 5  
2021 - today

**4** years



## Mydays

Development QA, DevOps

Team: Up to 8  
2022 - 2024

**2** years



cyberport

# Test management for a large consumer electronics store in Germany

## Challenge



- Intense competition in consumer electronics
- Need for dynamic price adjustment and automation
- Complexity of replacing and integrating the PIM system

## Solution



- Implementation of a new PIM system
- Comprehensive test and defect management by K&C
- Coordination and execution of 2.700 test cases

## Facts



- **Duration:** Since 2019
- **Team members:** 2
- **Tech-stack:** SAP-ERP, SAP-CRM, SAP-BW, SAP-PO, Exasol/Tableau, JIRA, Confluence



Read on our website

# From Complexity to Clarity: Bold Solutions for Nestlé's Digital Challenges

## Challenge



- Aligning brand needs with corporate security and compliance
- Standardizing global platforms while allowing local customization
- Managing fast delivery across 100+ complex digital assets

## Solution



- Formed a scalable 15-person expert team
- Built reusable Drupal modules to boost efficiency
- Delivered 100+ secure, customized microsites and apps

## Facts



- **Duration:** Since 2017
- **Team members:** 12
- **Tech-stack:** Drupal, React, Twig, Vue.js & Co.



# Zero-Downtime Revolution: Informa's Digital Transformation Journey

## Challenge



- Needed zero-downtime updates with safe testing and fast rollbacks
- Required smooth traffic switching and tool integration
- Had to ensure compliance while keeping costs low

## Solution



- Adopted Blue/Green deployment for seamless releases
- Prioritized critical components with thorough testing
- Ensured risk-free, efficient deployments across 8+ services

## Facts



- **Duration:** Since 2015
- **Team members:** 40
- **Tech-stack:** AWS, Github, K8s & more



# Powering Bosch's Global Booking Platform

## Challenge



- Build a multi-language, multi-site booking app with white-label flexibility
- Ensure seamless website integration and cross-team coordination
- Support long-term evolution over a 10-year project lifecycle

## Solution

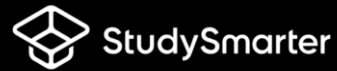


- Formed a 9-person K&C team with Scrum-of-Scrums coordination.
- Developed a flexible, white-label booking solution.
- Built partner tools for managing services, pricing, and bookings.

## Facts



- **Duration:** Since 2015
- **Team members:** 15
- **Tech-stack:** Angular, Java, Spring & more



# Scaling Smart: Frontend Team Doubled in Months

## Challenge



- Urgent need to scale Angular frontend team fast
- In-house hiring slowed product focus and progress
- Required experts to maintain speed and quality

## Solution



- Supplied experienced Angular devs with fast onboarding
- Scaled team from 0 to several devs in months
- Integrated smoothly into agile workflows and freed up core team

## Facts



- **Duration:** Since
- **Team members:** 5
- **Tech-stack:** Angular and more



# From Legacy CRM to SaaS Powerhouse

## Challenge



- Legacy CRM couldn't scale or support SaaS transition
- QA by developers caused bugs and delays
- Manual testing was slow and inefficient

## Solution



- Migrated to microservices and automated testing
- Introduced a dedicated QA team with unified tools
- Reached 80% test coverage and fast, bi-weekly releases

## Facts



- **Duration:** Since 2015
- **Team members:** 40
- **Tech-stack:** Java, React, Spring & more



## From Paper Trails to Digital Pathways

### Challenge



- Navigating complex funding programs with limited internal resources
- Needed a simple, budget-friendly platform for non-technical users
- Faced tight deadlines due to grant constraints

### Solution



- Defined clear goals and built an intuitive, user-focused UI
- Delivered a fast, scalable Vue.js app in 5 months
- Integrated tools for collaboration, templates, and knowledge sharing

### Facts



- **Duration:** Since
- **Team members:**
- **Tech-stack:**



## Hubert Burda Media

# A Team That Adapts Like Yours

### Challenge



- Needed ad personalization via user behavior tracking
- Required dev capacity without disrupting core teams
- Had to balance legacy and AWS expertise in a shifting tech stack

### Solution



- Embedded K&C full-stack devs with tailored onboarding
- Provided ongoing AWS training for adaptability
- Enabled seamless, scalable collaboration within Agile workflows

### Facts



- **Duration:** Since
- **Team members:** 3
- **Tech-stack:** AWS Services



**KNect 365  
Learning**  
an **informa** business

## Global Events, One Platform

### Challenge



- Needed to unify all event brands on a scalable, cloud-based platform
- Required multi-tenant support and AI-driven marketing automation
- Had to migrate to AWS and meet enterprise-level performance needs

### Solution



- Delivered a unified, white-label marketplace for all events
- Migrated infrastructure to AWS with secure user management
- Integrated AI marketing and third-party systems for seamless operations

### Facts



- **Duration:** Since 2015
- **Team members:** 40
- **Tech-stack:** AWS, Amazon Cognito & more



# Modernizing Outdated Tech: Transforming a Chartering Platform

## Challenge



- Unstable platform with bugs, outdated tech, and slow performance
- Poor data filtering and inefficient daily operations
- Lacked internal dev and QA resources to resolve issues

## Solution



- Fixed stability issues and modernized outdated components
- Improved data filtering, processing speed, and mail system
- Provided ongoing support to enhance features and reduce tech debt

## Facts



- **Duration:** Since
- **Team members:** 3
- **Tech-stack:** PHP, Node.JS, Java, React & Elastic search



# Breaking the Monolith

## Challenge



- Legacy Ember/Groovy stack blocked scalability, hiring, and innovation
- High infrastructure costs and poor DevOps slowed delivery
- Needed zero-downtime migration and white-label capabilities

## Solution



- Migrated to modern React/Node.js microservices on AWS
- Improved performance, SEO, and cut CI/CD costs with new tools
- Added real-time monitoring, stronger security, and white-label support

## Facts



- **Duration:** Since 2015
- **Team members:** 40
- **Tech-stack:** React, Node.js, AWS, Jenkins & more



# VAIX

## AI at Scale, Without the Downtime

### Challenge



- Needed high-availability, fault-tolerant infrastructure for real-time AI
- Required scalability, cost control, and strong data security
- Infrastructure had to support continuous updates without downtime

### Solution



- Built a hybrid cloud setup optimized for AI workloads
- Used Kubernetes, Docker, and load balancing for uptime and flexibility
- Integrated monitoring, logging, and scalable storage for future growth

### Facts



- **Duration:** Since 2015
- **Team members:** 40
- **Tech-stack:** React, Node.js, AWS, Jenkins & more



VIABUY

# From Browser to Pocket—Seamless Banking, Anywhere

## Challenge



- Needed a cross-platform app replicating full web functionality
- Required secure, intuitive UX with biometric authentication
- Demanded fast, cost-efficient delivery of core banking features

## Solution



- Built the app with React Native for cross-platform efficiency
- Added custom native modules for biometric security
- Delivered key features on time and within budget

## Facts



- **Duration:** Since
- **Team members:** 4
- **Tech-stack:** React Native, custom native modules, iOS & Android SDKs



# Frontend Meets Blockchain: Building the Ajna Protocol dApp

## Challenge



- Build a complex, user-friendly Web3 frontend with smart contract integration
- Ensure high security, zero downtime, and smooth UX for a permissionless dApp
- Manage technical complexity while keeping the interface accessible

## Solution



- Developed a secure, responsive React frontend with real-time updates
- Integrated Ethereum smart contracts and advanced wallet logic
- Delivered full testing, onboarding docs, and a seamless user experience

## Facts



- **Duration:** Since
- **Team members:** 4
- **Tech-stack:** React, Apollo, ethers.js, web3 & more



# From Scratch to Scalable—Enterprise R&D Teams Built Right

## Challenge



- Needed to build and scale a 100+ expert Liferay R&D center
- Align teams and architecture across multiple projects and clients
- Ensure smooth knowledge transfer and long-term support

## Solution



- Set up senior core team and delivered internal upskilling
- Scaled two dedicated nearshore teams rapidly
- Unified architecture and ensured seamless handover with ongoing support

## Facts



- **Duration:** Since
- **Team members:** 29
- **Tech-stack:** Liferay, custom white-label architecture & more



## From Legacy to Ledger in 21 Days

### Challenge



- Migrate legacy IP platform to a private Ethereum blockchain
- Integrate ICO functionality and smart contracts under tight deadlines
- Ensure seamless RESTful connection with existing web portal

### Solution



- Built a secure Ethereum-based private blockchain and smart contracts
- Integrated blockchain with web portal via REST APIs
- Delivered MVP in just 3 weeks after initial workshop

### Facts



- **Duration:** Since
- **Team members:** 2
- **Tech-stack:** Ethereum, Solidity, REST APIs, Smart Contracts



# Global Synergy: Redefining Tender Information Across Borders

## Challenge



- Lacked in-house expertise to build and maintain a unified platform
- Needed flexibility for regional needs and compliance across countries
- Had to merge multiple local systems into one scalable solution

## Solution



- Delivered a unified, adaptable platform for multi-country use
- Built a flexible framework with optimized data filtering and faster processing
- Provided continuous development to ensure stability and competitiveness

## Facts



- **Duration:** Since
- **Team members:** 7
- **Tech-stack:** React, Node.js & more



# From Frustration to Innovation: MyDays' Booking System Overhaul

## Challenge



- Needed a simple UI and seamless integration with booking options
- Required scalability, real-time reliability, and flexible voucher redemption
- System had to support high booking volume and instant delivery

## Solution

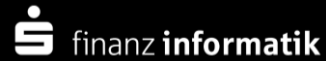


- Built scalable microservices on AWS with smooth integrations
- Enhanced UX with flexible redemption and instant voucher delivery
- Delivered a reliable, cloud-ready booking system

## Facts



- **Duration:** Since
- **Team members:** 15
- **Tech-stack:** React, Node.js & more



# Automating Document Management for Banking

## Challenge



- Managed a complex, inconsistent document system with individual bank customizations
- Manual processes caused inefficiencies, errors, and high costs
- Urgent need for a unified, digital solution to ensure compliance

## Solution



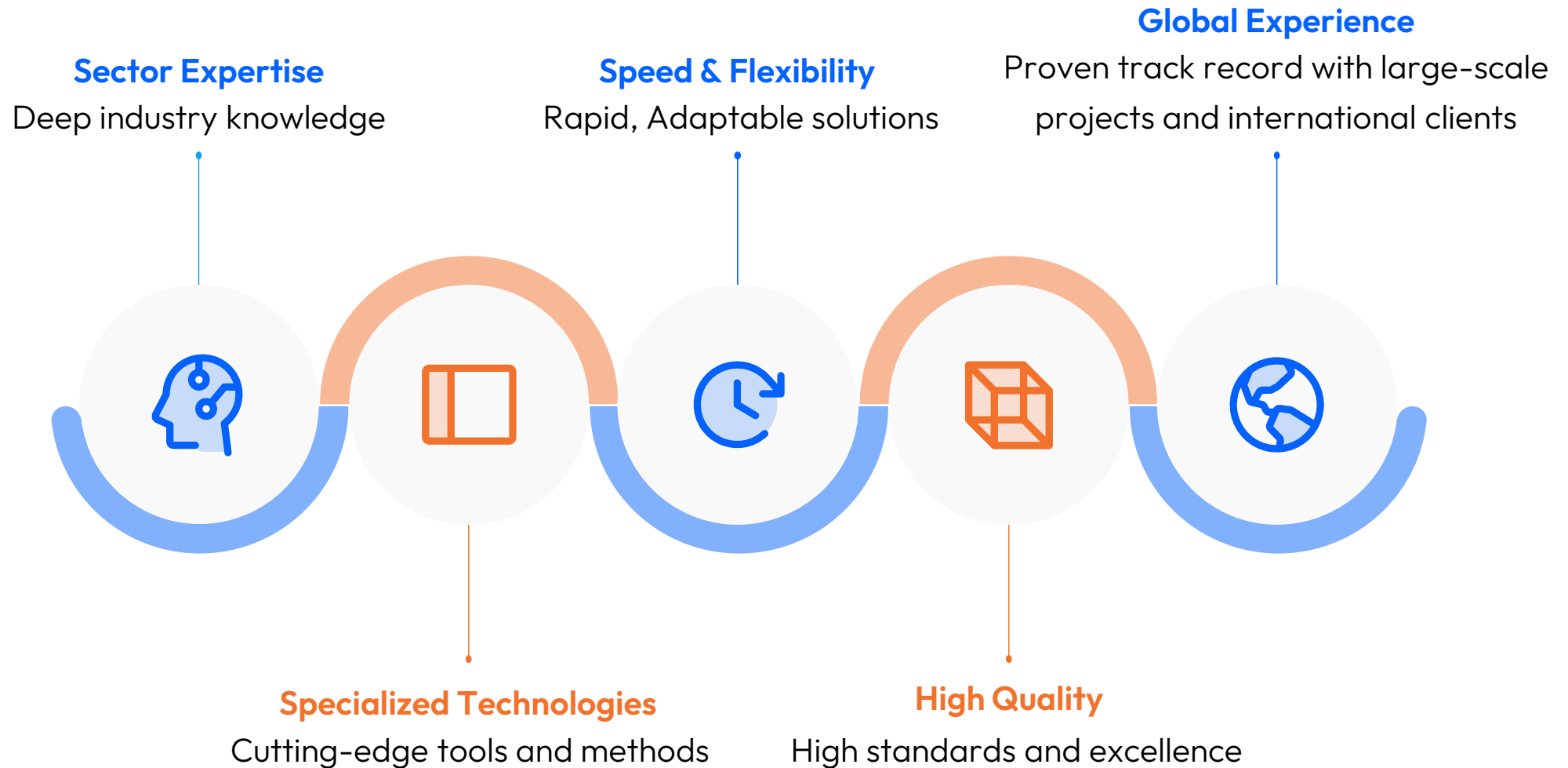
- Analyzed workflows and implemented a streamlined digital process
- Introduced automated testing to boost accuracy and reduce errors
- Improved efficiency and lowered operational effort and costs

## Facts



- **Duration:** Since 2011
- **Team members:** 10
- **Tech-stack:** COBOL Adobe ServiceNow

# Why K&C?



Let's build your success



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