



INTERTEC



About us

At [Intertec.io](#), we specialize in product and data engineering, applied AI, and guiding businesses through digital transformation to the cloud. Our mission is to close the digital gap, improve financial access, and reduce inequalities.

We believe in providing the right technology and support to help companies streamline operations, enhance customer experiences, and stay ahead in today's digital world.

Verticals that we serve:

- ✓ Manufacturing
- ✓ Digital commerce
- ✓ Digital supply chain
- ✓ Health-tech

Companies we partner with:

- ✓ Fortune 500 & FTSE 100
- ✓ Enterprises
- ✓ SMEs companies
- ✓ Venture Builders & VCs
- ✓ Scaleups
- ✓ Startups



150+

Engineers
Developers
Project Managers
Delivery Managers
UI/UX Designers

40+

Success project
stories brought
to life.

15+

Satisfied clients
coming from
various
industries.

Our **trusted clients** who have **grown with us** over the years



Volkswagen



Global Savings Group



NETZSCH



proximity BDO

.iizicap

Dräger



SYMPHONY



asambeauty

ROCKET INTERNET



Integrated Worlds



SALAMANDER
WINDOW & DOOR SYSTEMS



VIDA



ad



BRITISH AMERICAN
TOBACCO



NOSTIC

Company DNA External Feedback



Dr. Gerhard Trautmann

Co-Founder and CEO of GSG
10 years of collaboration



"Intertec is our **strategic partner since 2015**. Over the years they helped us develop, grow and scale our products by providing fully integrated teams of talented specialists. Their great flexibility and extensive knowledge makes them great long-term partner. I highly recommend them!"



ROCKET INTERNET



Michael Grysczyk

Manager Digital & Disruptive
Business, Meraxis Group
5 years collaborating



*"I have feeling that people from Intertec **care more for our product** than our people..."*

MERAXIS



Dr. Stefan Thomas

Managing Director,
LabV GmbH
5 years collaborating



*"Intertec has been one of our **digital sparring partners** for the past several years. Their expertise, tech savviness and commitment have been fantastic and helped us navigate through unknown territory."*



Company DNA External Feedback



**Dr. Annette
Leonhard-MacDonald**

Venture Director at INC
5 years collaborating



*"The engagement with Intertec is an absolute pleasure. It has been one of the **best experiences** we've had in terms of delivery and transparency.*



Dr. Nikola Dimovski
CEO Takeaway & Klikni.Jadi
2 years collaborating



*We had faced numerous challenges with different tech agencies while developing our product, but everything changed when we were referred to the Intertec team. Their **exceptional technical expertise** and agile project management skills resulted in a **seamless and impressive delivery**. Intertec built a phenomenal digital commerce food platform that has significantly elevated our company's market position, boosting both our revenue and customer satisfaction to new heights.*



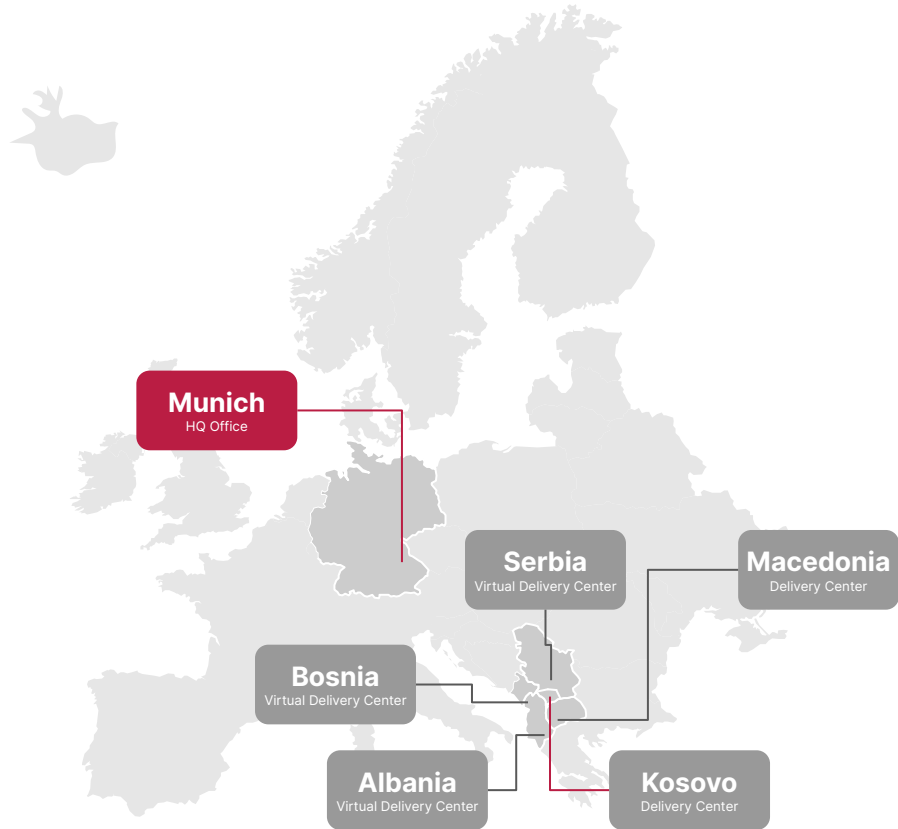
Tancho Markovik
CTO Izicap
4 years of collaboration



*"Intertec team is **dedicated to customer care**. I had individual syncs with their delivery manager to track the pulse of the team. This exchange was among the many things we did to improve our integration and cooperation."*



HQ in Munich & Delivery centres



Legal and Regulatory Environment

- HQ in Munich
- GDPR, ISO 9001, 27001, 22301
- MSA, SoW with Intertec GmbH

Geographical Proximity

- Same time zone alignment for better communication
- Shorter travel times for on-site visits

Cultural Compatibility

- Similar work culture and business practices
- Language proficiency, especially in English

Cost Efficiency

- Competitive pricing compared to onshore alternatives
- Competitive value-price model

Quality of Talent

- Skilled workforce with strong expertise
- Team fast scaling and downsizing
- Easy access to regional Talents

How do you benefit by **working with us?**

01/ High value to money “quality by price ratio”

High quality by price ratio based on strong quality and delivery focus. Each team is carefully selected and assembled for the need of the end customer of the software product.

02/ Cultural Fit

Optimized for Central and West Europe, with matching values, time zone, communication style, direct feedback, laws and best practices for collaboration. Easy access to our main Delivery hubs from most of the big cities in the DACH region.

03/ Long-term project commitment

Low turnover-rate (<3%) on long-term projects (5+ years) brings domain and product knowledge. Our people love to go deeper into your client's topics and to feel the impact of the product on end customers.

04/ Create Impact with accountability

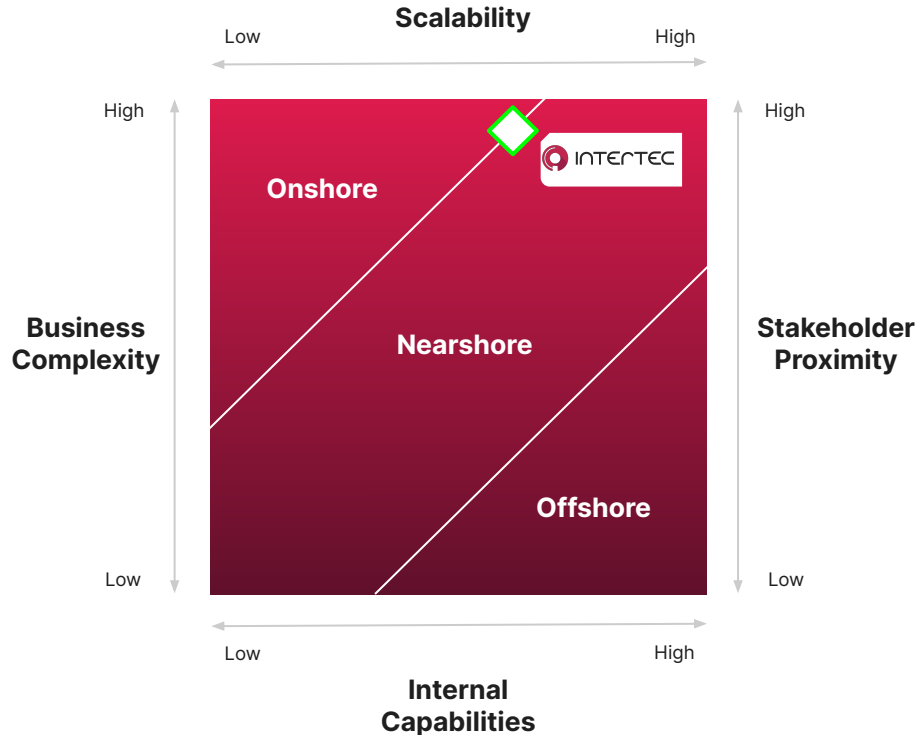
Our people care for the product as their own and are willing to take the extra mile for the delivery of it. We do not work with 9-5pm mindset, we work for the success of our client's products on a long-term basis.

05/ Guaranteed delivery

With pre-screened talents and perfect seniority match, we guarantee on-time, high-quality project delivery.

Probably the most valuable for growing your business

nearshore partner



Business complexity

Factors that tightly link the services to the business such as strategic importance, complexity, stability & regulatory restrictions.

Proximity

Need for geographical proximity such as frequency and level of real-time interactions, time zone, language barriers & agility.

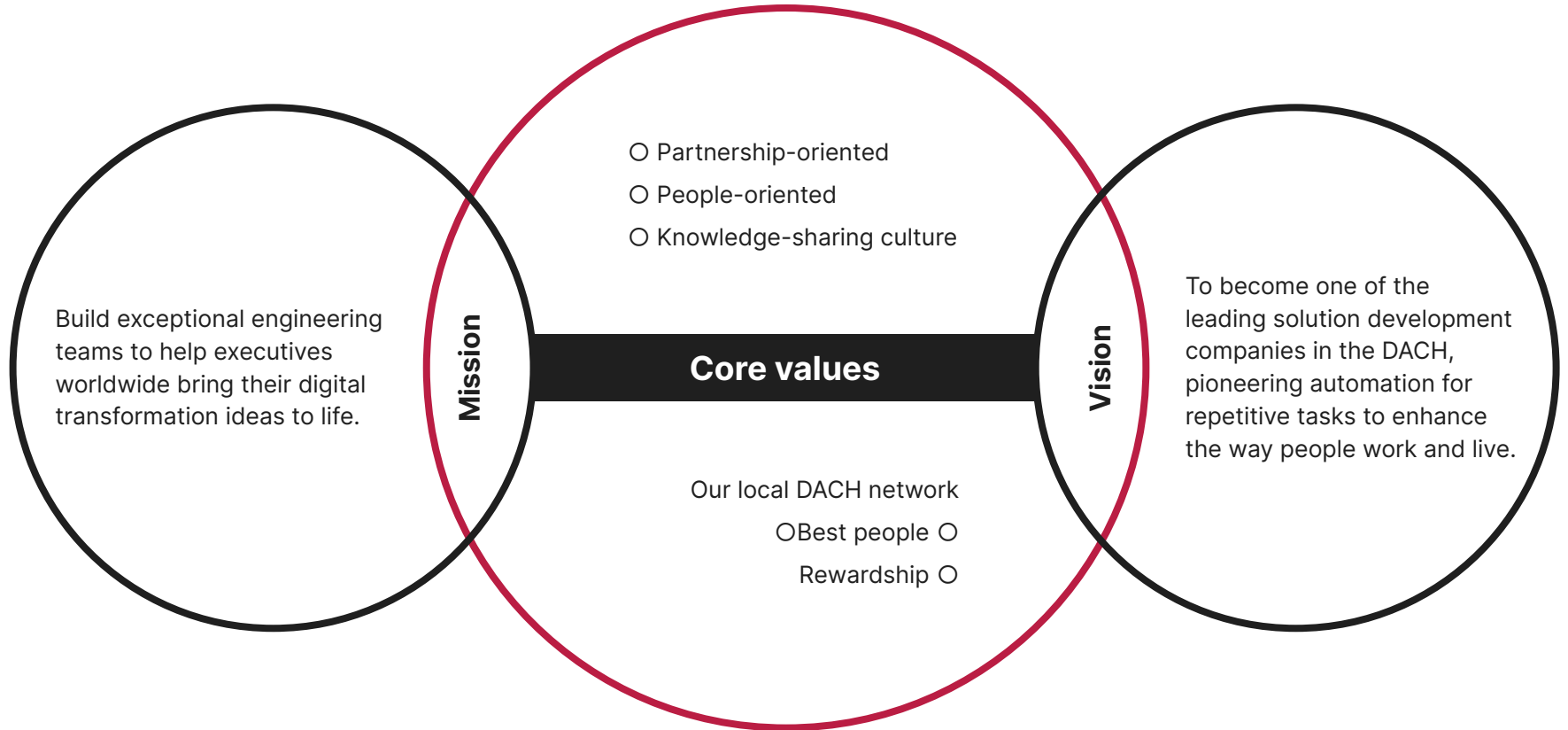
Internal capabilities

Existing internal capabilities and knowledge to manage external resources across organizational and geographic boundaries.

Scalability

Ability to meet future demand for skills through easily available talent pools and affordable resources.

Our mission & vision



Our services

01

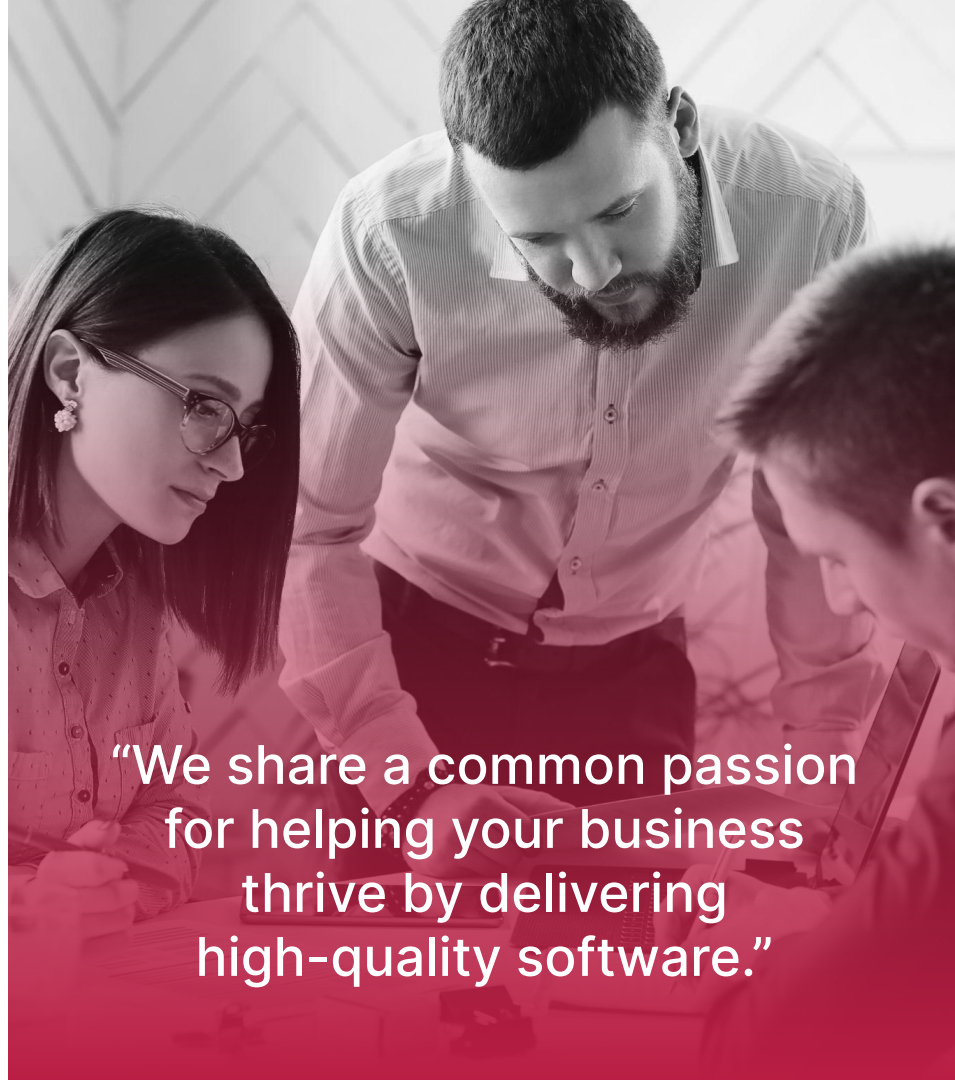
Providing end-to-end development

02

Building remote teams,
Scale your team - extend your opportunities

03

Providing technology consulting



**“We share a common passion
for helping your business
thrive by delivering
high-quality software.”**



Technology **Expertise**

01

Product Engineering

02

Data Engineering

03

Applied AI

04

Journey to Cloud

Technology Expertise



Product Engineering

Solutions

Evolution to product engineering

Intertec Product engineering provides companies **more scalable solutions**, new **functionality faster**, **smarter applications**, **data-driven business**.

Quality Product Engineering

Agile methods

UX/UI

Microservices

Mobility

DevOps (CI/CD)

Test Engineering (Automation/Performance)

Containers

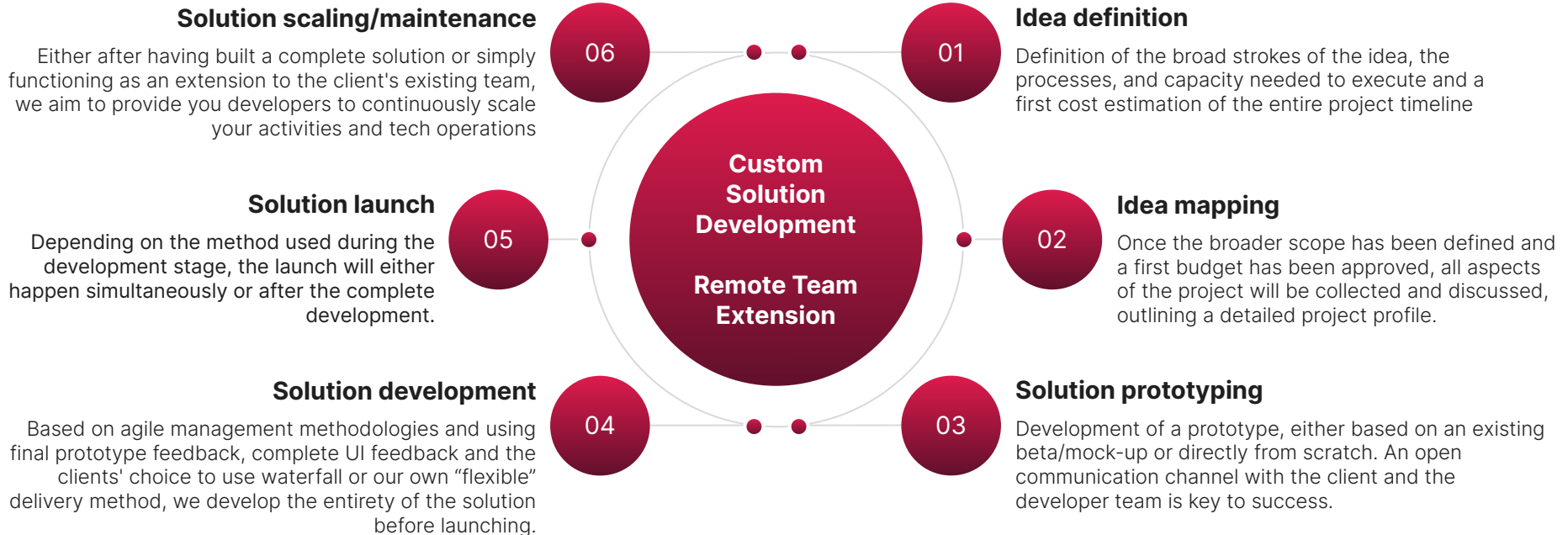
AI/ML

Security

Modern Data Platform

Data driven

From idea to scaling the product: Our journey



Custom solution **development**

We start by collecting your requirements, challenging your ideas and swiftly provide with you an estimation of all associated costs and time needed to develop and deliver.



Big Data and Gen AI Analytics

Unlock the potential of your data. Our expertise in Big Data and Generative AI Analytics empowers your business to make informed decisions, optimize operations, and drive innovation. Transform complex data into actionable insights, tailored to meet your unique business needs.



Web & Mobile applications

Intertec's web and mobile development team has a profound understanding of service-oriented architectures, complex enterprise applications and UI/UX design that enables them to develop high-performing web stand mobile solutions.



MVP* Development

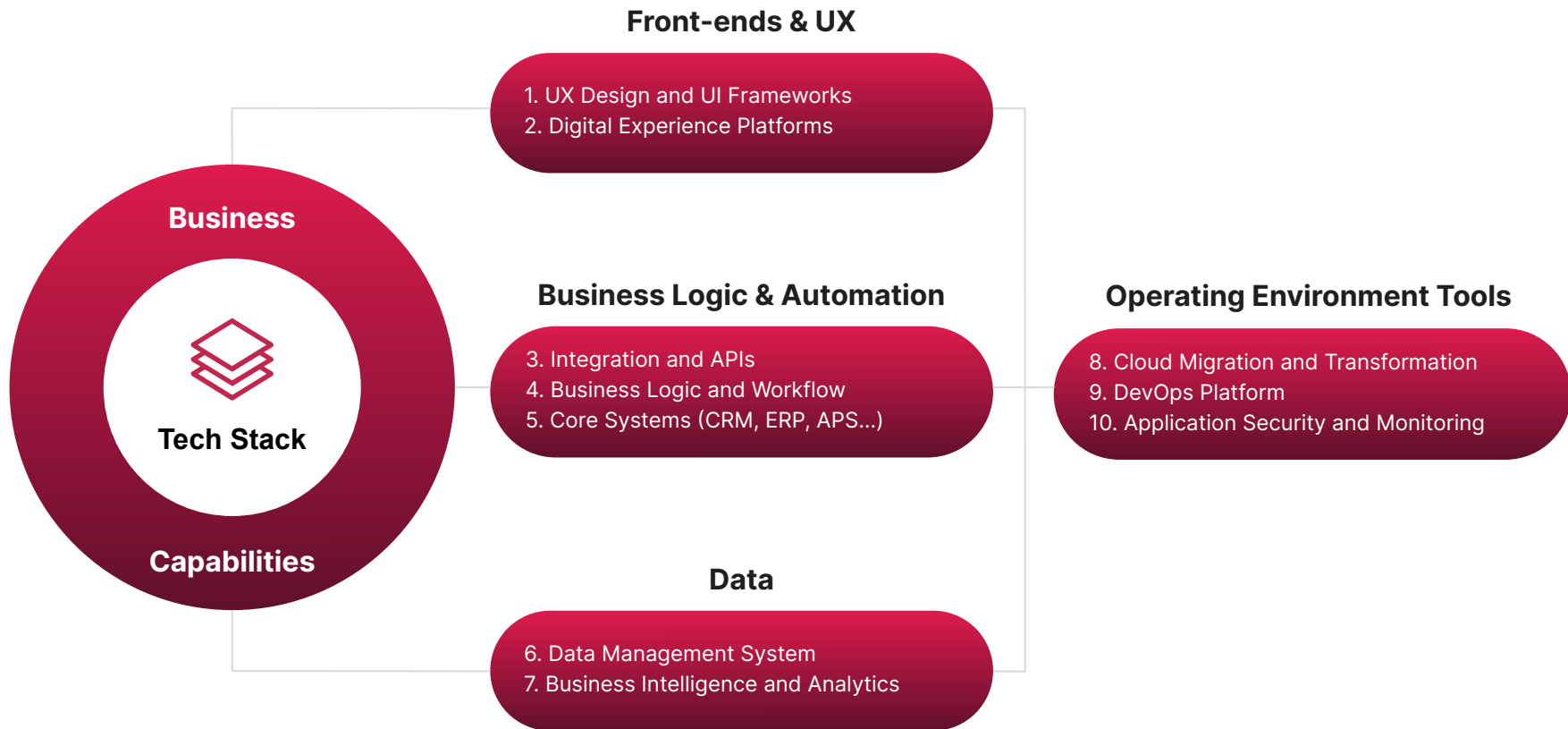
Save time, money and minimise risks with an initial streamlined version of your product featuring just the core features, so you can test it with your target audience or pitch it directly to investors, after which further product developments can be made.



Cloud Migration and Transformation

The Intertec Cloud migration and transformation program guides companies on the path to the Cloud, focusing on change management and best practices.

Choose components to build a custom solution

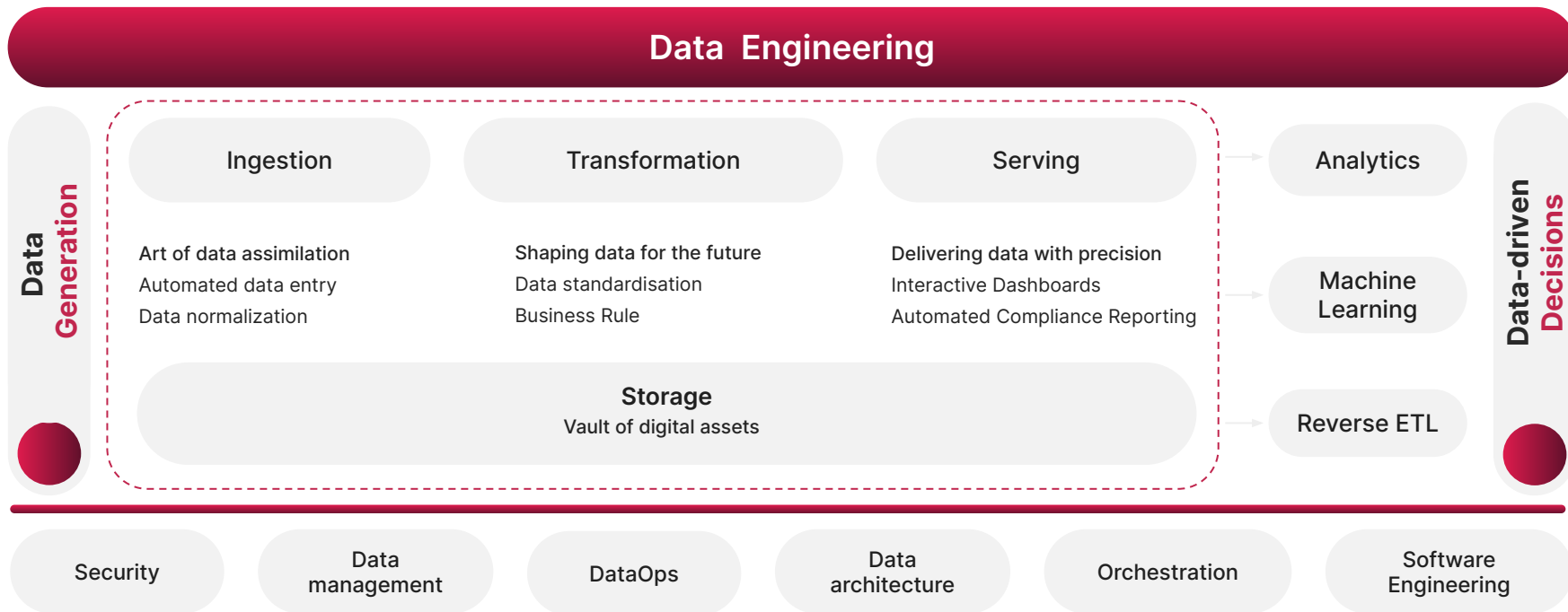


Gen Ai in Data Engineering

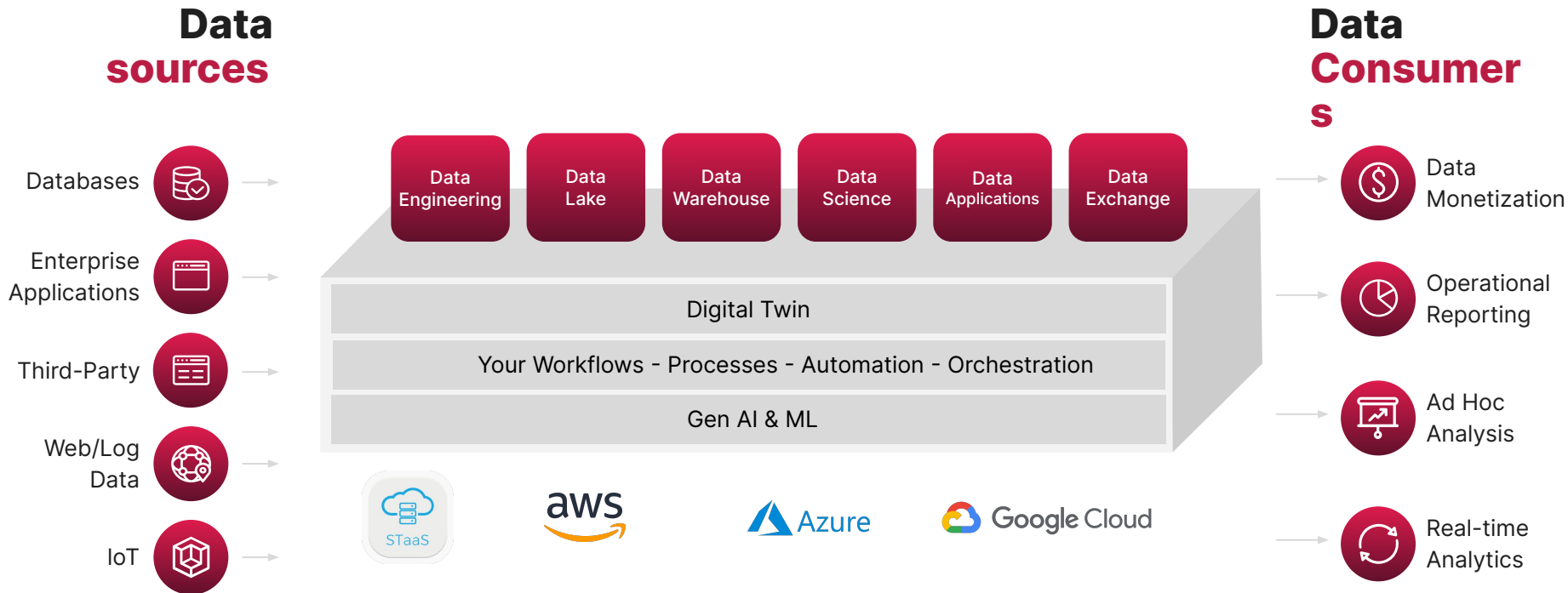
Solutions

Gen AI in data engineering

Significantly improve your **data extraction** and **value creation** capabilities by enabling your Company to make **data-driven decisions** in real time. This leads to **growth** and **success**.



Empower your organization with a powerful data-driven operational platform



Data-driven solution for Smart Cities, Industrial IoT, Energy Management, and Environmental Monitoring

Any data & controls

Seamlessly integrate diverse data sources across your organization, handling interfaces and protocols effortlessly.

Easy-to-use modular functions

Effortlessly innovate versatile modulator functions, generating massive value for your digital data-driven operations.



Create a unified digital twin

Experience a secure and efficient digital transformation and updates diverse data into a single digital twin.

Safe unified data collaboration

Foster collaboration and agility, ensuring standardized, secure consumption of digital twin data for everyone in your organization and beyond.

Transform your business with **IoTops:** **seamless integration, unmatched efficiency**

Data Analytics and Insights

Augmented Operations to gain valuable insights, providing a strategic advantage in decision-making for your industrial operation.

Supply Chain Optimization

Optimize your supply chain and resource utilization seamlessly, ensuring operational efficiency.

Remote Monitoring and Control

Monitor and control your industrial processes remotely, ensuring flexibility, responsiveness, and efficiency in operations.

Quality control and Monitoring

Up your quality and operations. Perfect your game through precision in quality control and vigilant monitoring.

Energy Management

Gain insights into energy consumption patterns, optimize usage, and reduce costs, all while contributing to a sustainable industrial environment.

Health & Safety

Implement proactive measures, monitor safety protocols, and create a secure industrial environment for your team.

Predictive Maintenance

Stay one step ahead by predicting and handling maintenance needs, making sure your operations run smoothly and efficiently.

Asset Tracking & Management

Streamline your operations, ensuring real-time visibility and control over your valuable assets for enhanced efficiency.

Fleet Management

Optimize routes, track vehicle performance, and enhance overall fleet efficiency for a seamless and cost-effective industrial transportation system.

Maximizing IoT potential: Key functions

Power and Energy

Production	Solar panels	Wind Power
Consumption	Renewable	Generator
Distribution	UPS	Substation

Network and Tech

Core Network	OS Serves	Storages
Firewalls	Sec Network	Rack
WIFI	Media	Other infrast.

Systems

Network Management System	Building Management System	Power Management System
Billing ERP System	Shift Management System	Ticketing System
BI Reporting	Light Management System	Facade Management System

HVAC & Environmental

Ventilation	Humidity	Cooling
Air flow	Temperature	Heating



Building Services

Lift	Water	Light
Escalator	Active Facade	Refrigeration

Maximizing IoT potential: Key functions

Facility operation Center Planned
& Emergency maintenance



Space optimization



Emergency management



Security & surveillance
management



Resource & Assets management



Public announcement Video
Signage and facility radio
management



Light management



Fire safety



Cleaning Service Management



Fleet management



Waste management & Recycling



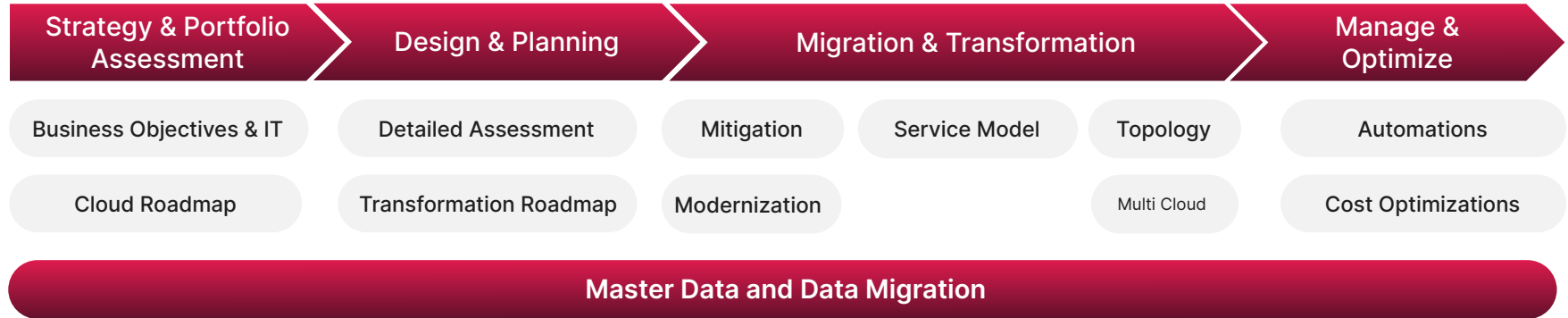
Business continuity planning



Cloud Solutions

Journey to Cloud migration and transformation

The Intertec Cloud migration and transformation program guides companies on the **path to the Cloud**, focusing on **change management** and **best practices**.



30+ Cloud projects

20+ AWS certificated professional

migration of an old Kubernetes installation in AWS using kops

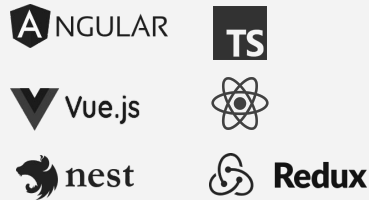
migration from a Monolith hosted on EC2 to a microservice-based infrastructure using ECS

migration of Kubernetes clusters from IBM cloud to AWS using EKS.

transformation of Client infrastructure spread throughout 6 AWS regions, 3 Continents

Technology stack

Front-end



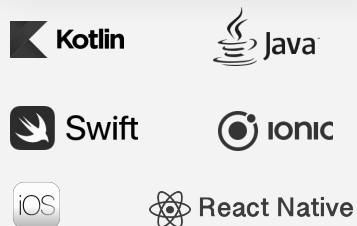
Back-end



ML / AI



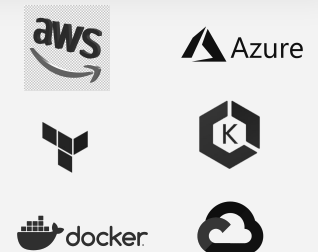
Mobile



Data



DevOps & Cloud



Since 2015, **Fortune 500** companies have **trusted our teams to deliver** software development solutions.



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