



General Company Presentation



Who we are

Mangosoft is a global technology partner of SMBs and large enterprises that delivers software to supply their ad-hoc needs and bring ideas to life. We help to build impactful software that drive digital transformation, boost business productivity and facilitate your growth.

350+

Experienced and skilled specialists on board

12

Years of experience on the global market

95%

Clients are ready to recommend us

5 offices

1 Business office in the USA
1 in Europe



contact@mangosoft.tech | mangosoft.tech

Corporate facts

01. Industry Focus

- FinTech
- Gaming
- Real Estate
- eCommerce
- Healthcare
- Travel
- Media
- Logistics

02. Expertise Focus

- Blockchain
- ERP
- Cloud
- Big Data
- CRM
- Data Science
- DevOps
- Artificial Intelligence



98%

Clients give us 5-star reviews for Quality, Schedule, Cost, Support and Willingness to refer (according to Clutch.co)

\$2 million+

Our digital solutions help businesses optimize their operational costs

\$5 million+

Our tech solutions let businesses increase their revenues

53%

YoY organic revenue growth

How we do it

01. Product Engineering

- Custom Enterprise Software Development
- Software Integration
- Application Development
- Reengineering & Migration

03. Design

- UI/UX
- Technology Integration & Prototyping
- Business Solution Architecture

02. QA and Testing

- Manual testing
- Test automation
- Security & Penetration Testing
- SDET/BDD

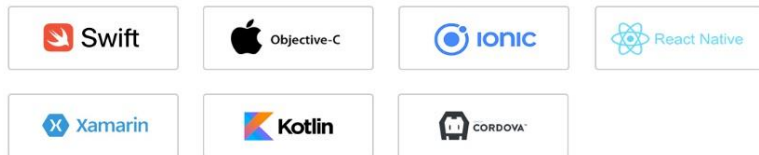
04. Dedicated team

- IT Relocation
- Onsite Development

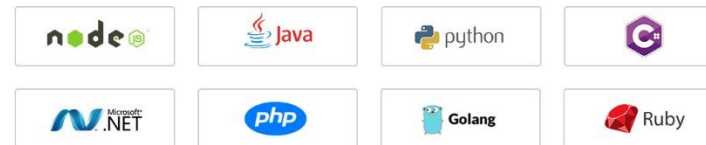


Technologies we use

01. Mobile



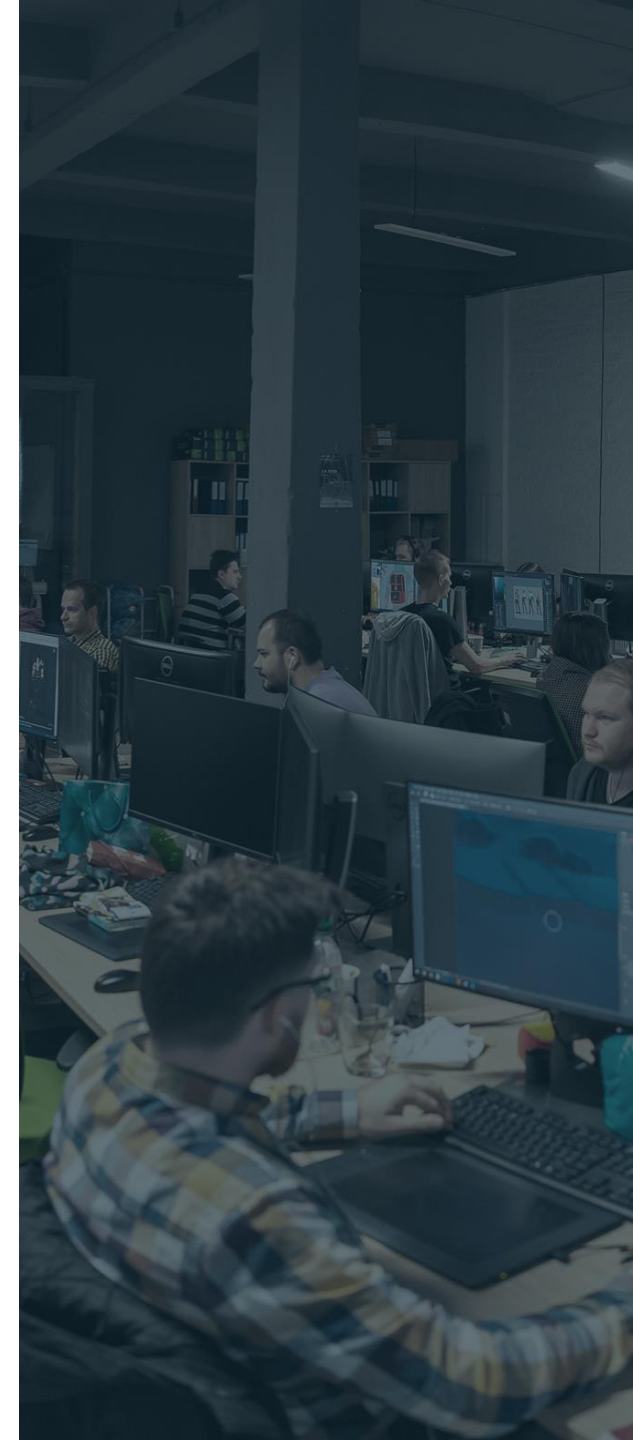
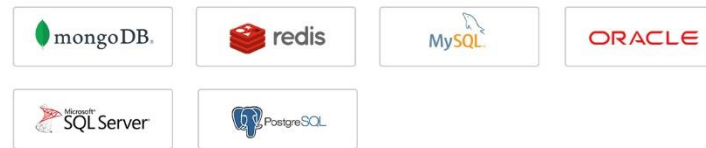
02. Back End



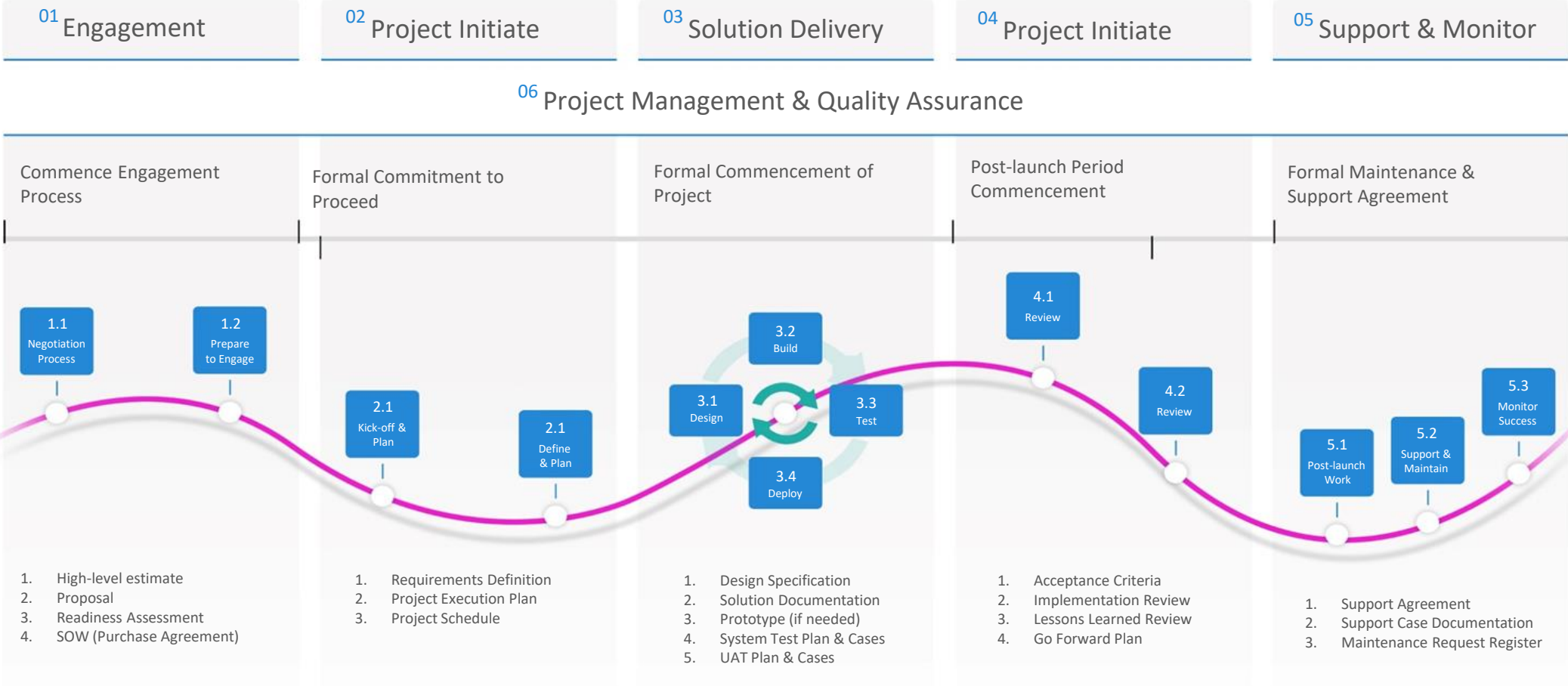
03. Web



04. Database



Our Delivery Framework



Engagement models

01. Business Models



Fixed price

We offer innovative software solutions at a fixed price that is based on the detailed specifications of the project.



Time and Material (T&M)

T&M pricing involves rates for flexible procedures and agile project execution. This model is suitable for long-term projects with changing requirements.

02. Business Models



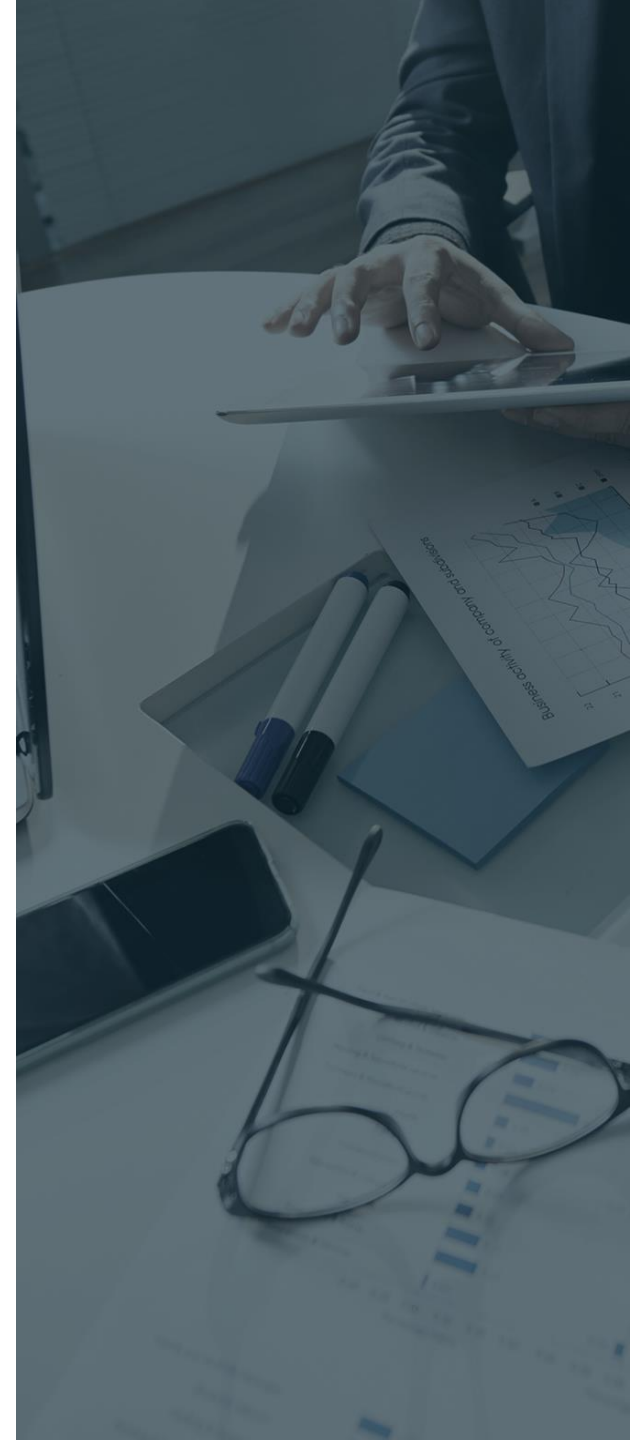
Dedicated team

A dedicated offshore team is offered as an extension to your own infrastructure with the full support and access to all resources and facilities.



Outsourcing managed delivery

We offer not only an experienced team capable of providing services but also managed delivery to ensure end-to-end fulfillment of all services.



Recruitment Processes

01. Recruiting

Our recruiters work with an internal database of 60,000 candidates, job search sites and social networks to find the most suitable candidates for a particular job position.

02. Selection

To match the company's requirements with candidates' qualifications, we established a hiring process with 3 levels of talent acquisition:

- Interview with Recruiters and Advanced Testing
- Interview with Technical Specialist
- Final approval and Offer Stage
- Interview with the Client

03. Onboarding

There is an adaptation program for new employees creating comfortable working conditions. A psychology-savvy HR manager and tech mentor provide employees with all the necessary information and help build relationships with colleagues. Each employee has a resource manager responsible for career development, employee's satisfaction, and motivation.



+30 employees

Staffing capabilities

we can hire per month

2-4 weeks

Time for recruitment

depending on the level of complexity

95%

Success rate

of employees pass a probation period successfully

People Management

We are committed to the growth and engagement of our employees, their development and well-being by creating a respectful, rewarding, and productive work environment.



Scalable excellence

- Cross-delivery movements
- 92% delivery / 8% management staff mix



Specialist industry and Technical expertise

- 85% with 5+ years industry experience
- 80% with master's degree & higher



Motivated workforce

- 40% YoY employee rate
- 9% attrition rate



People Management

We provide care about all our employees besides providing them with world-class projects - we give them everything they need for their professional development and comfort conditions.

01

Corporate learning & development programs

02

Regularly performance reviews and clear career path

03

eNPS for identification directions for improving the comfort of employees inside the company

04

Various corporate events and team building activities

05

Competitive employee benefits package



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Values We Deliver



Serving as your business representative

From the very beginning, we dive into the client's needs, pain points, requirements to define the clear project workflow, prioritize and pass through all the project stages, and find a cost-effective solution.



Work with niche experts

We extend our team exclusively with niche experts who draw on the professional expertise to transform any idea into the business reality, meet the business challenges and the customers' needs.



Strict projects control

We take control over each project for the long-lasting and close relationships – the control over the quality, delivery, risk assessment, project completion status, and request management.

01

Getting a cost-effective solution

02

Reduction of development cost

03

Reduction time for a getting in vestment returns

Our Clients Testimonials

Chern^{Co.}

« We wanted to automate the system and build ecommerce functionality for our new website. After researching multiple vendors, we selected MANGOSOFT team. We are very happy with their quality of work on our project. It is not just about writing code. They do not “simply accept” our ideas, but analyze what is the best way and best practices to approach a problem and suggest their solutions. Definitely, it leads to better outcome in product performance and project delivery that makes us confident in moving forward. We prefer to work long term and can recommend MANGOSOFT as a development and design partner! »

Alex Chernenko, CEO at Chernico

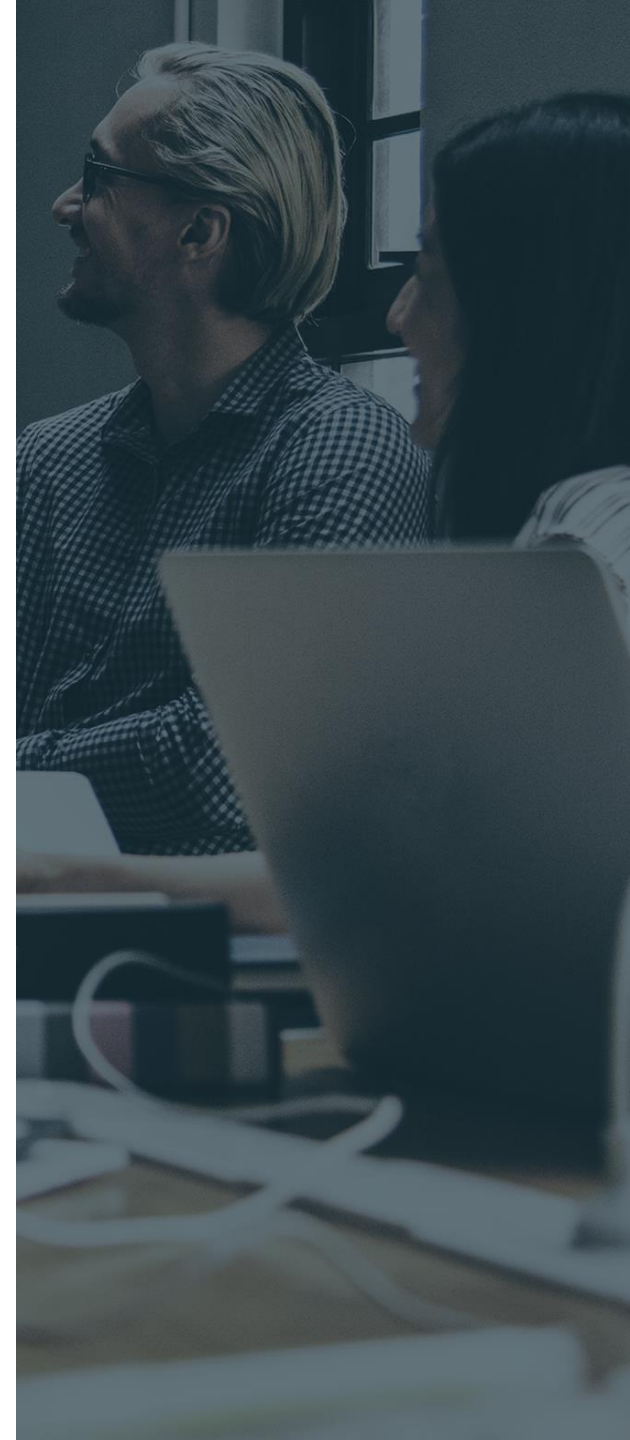
INGOODCO.

« Working with Mangosoft on iterating our platform was in a word: impressive. They were efficient, patient, and exact in their output; it gave us enormous peace of mind to know that everything we were being delivered was of the highest quality and rigorously tested. They helped to provide us with well-informed and thoroughly researched feedback and guidance throughout the process as well, and thus proved to be an invaluable partner. I really look forward to working with them again in the future! »

Maggie Sauce, Co-founder and CEO at InGoodCo



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