voidweb

We Build Remote Product Teams

Award Winning IT Staff Augmentation Services since 2019

SERVICE LINES

How does Voidweb Execute?

Hiring Talent

We hire and administrate talented people for your venture.

Your Management,
Our talent.

Managing Teams

We build complete teams for your startup.

Our Management,
Our talent.

Opening a new Branch

We build a complete copy of your venture with branded office, culture and processes with our talent.

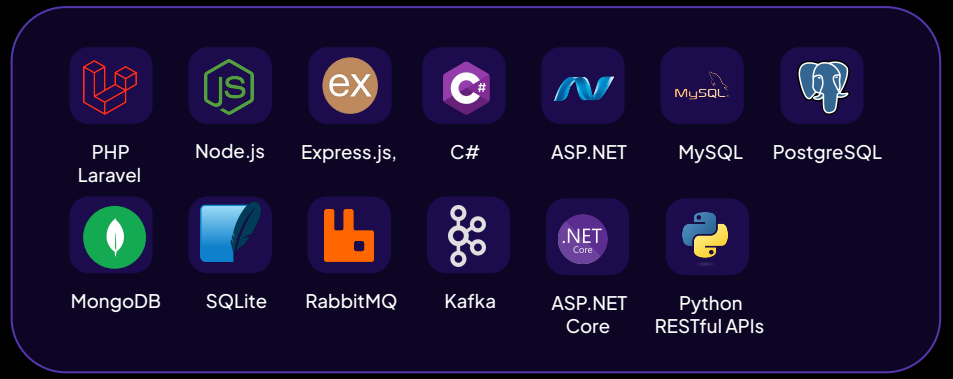
Our Talent,
Your Culture & Vision.

TECHNOLOGIES

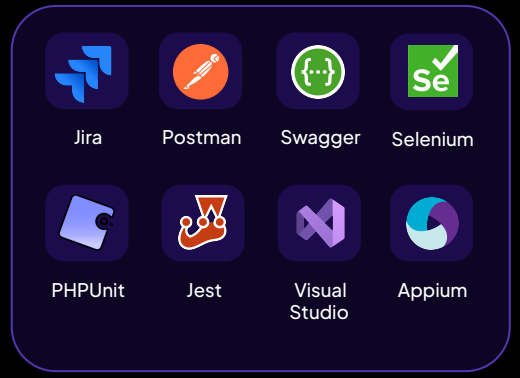
Our Tech Stack

Front-End

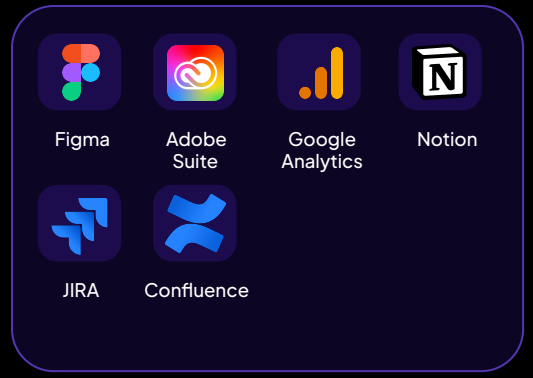
Back-End



QA



UI/UX



DevOps

SERVICE LINES

Scaling for Growth: Resources, Team & Timelines

1–4 Weeks: Scaling to 5–10 Resources Based on Requirements

Interview Processes

We continuously interview to keep our talent pool ready for your needs.

Vetted Talend

Top-tier resources, handpicked and ready to execute fast, aligned, and fully committed.

Freelance Network

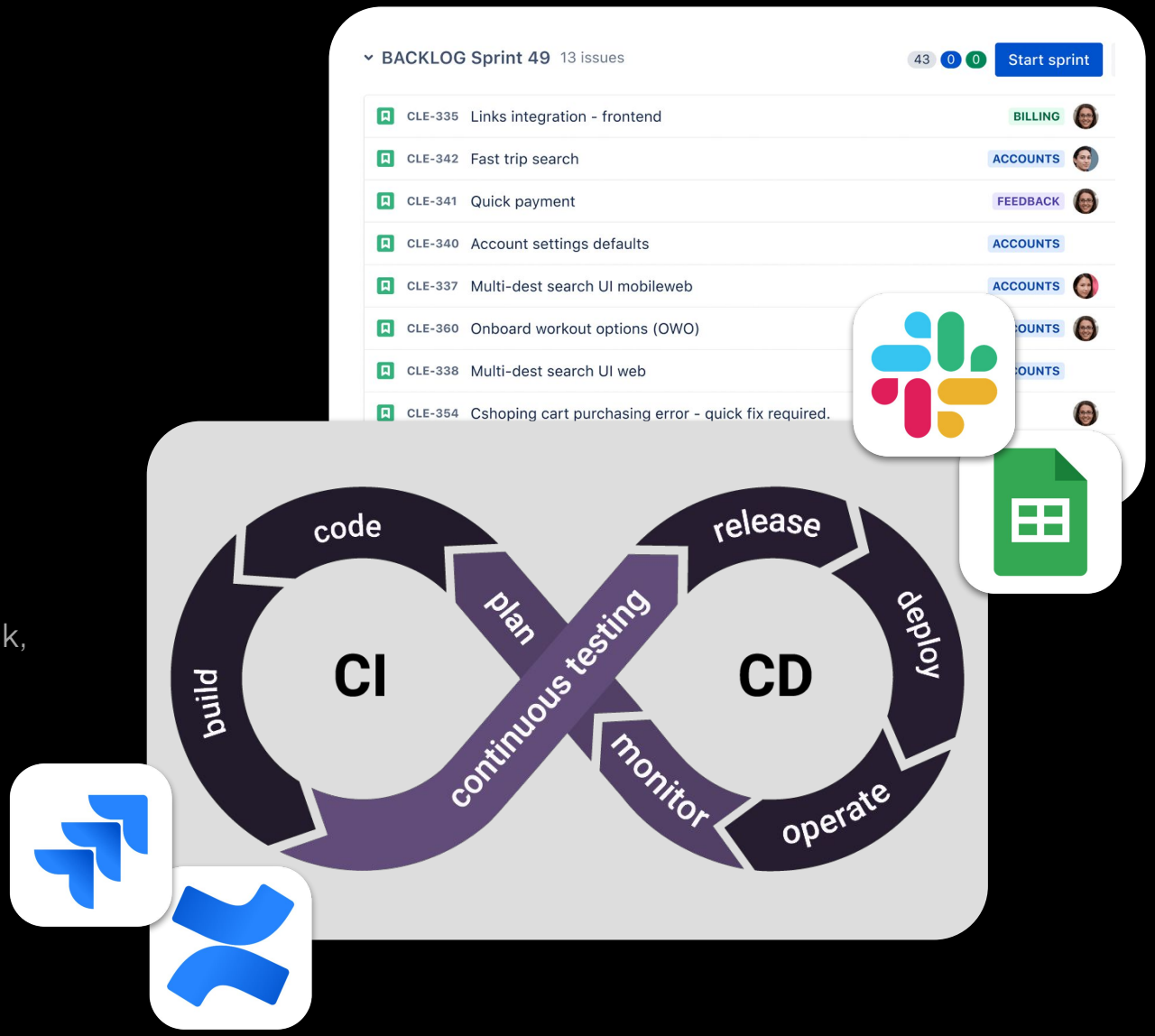
We partner with a network of reliable freelancers, providing on-demand expertise and enhancing our team's flexibility.

OUR APPROACH

Driving Progress Through Process

Agile Methodology

- Sprint planning & review
- Daily standups
- Backlog grooming
- Continuous integration / delivery
- Code reviews & QA automation
- Transparent reporting & communication (via Slack, Jira, Confluence)



Voidweb in Bulgaria: Your Strategic Advantage

COMPARISON

India vs Bulgaria

	Bulgaria (Voidweb) 🇧🇬	India 🇮🇳
Time Zone Overlap (London)	Full working day overlap (only +2h ahead of UK)	Limited overlap (India is +4.5 to +5.5h ahead)
Communication Style	European, direct, transparent, proactive	More formal, sometimes hierarchical / “yes” culture
English Proficiency	Excellent spoken & written English	Varies — strong written, sometimes variable spoken
Team Stability (Attrition)	Low attrition — engineers stay 2–3+ years on average	High attrition — 15–30% annually is common
Cultural Fit	Very strong fit with UK/EU business culture	Different work culture, may need adaptation
Legal & Compliance	EU member — GDPR-compliant, strong IP protections	Non-EU — GDPR compliance requires extra steps
Productivity per Engineer	High — smaller, more efficient teams	Varies — often need larger teams to achieve parity
Ownership & Initiative	Engineers take ownership and collaborate actively	Can lean toward order-taking unless closely managed
Management Overhead	Low — teams can self-manage within Agile frameworks	Higher — more effort required from client side PMs
Hidden Costs	Minimal — low rework, low turnover	Rework, knowledge loss, attrition costs can add up
Total Cost of Delivery	Lower over full project lifecycle (better value per £)	May appear cheaper on paper, but higher in practice
Data Security / Sensitive Work	Comfortable for sensitive workloads (EU IP laws)	Some UK clients avoid sensitive data processing

COMPARISON

Portugal vs Bulgaria

	Bulgaria (Voidweb) 🇧🇬	Portugal 🇵🇹
Time Zone Overlap (London)	Full working day overlap (+2h ahead of UK)	Full working day overlap (same time zone as UK / +1h)
Communication Style	European, direct, transparent, proactive	European, strong cultural fit with UK
English Proficiency	Very strong — Bulgaria ranks high in EU for English	Good, but varies more by region / individual
Team Stability (Attrition)	Low attrition — strong loyalty in tech sector	Higher attrition — Lisbon/Porto market is overheated
Talent Market Maturity	Large, growing pool of senior engineers	Market is crowded — **high demand & turnover**
Salary / Cost Trends	Very cost-effective — lower salaries vs. Portugal	Tech salaries rising rapidly (Lisbon now expensive)
Legal & Compliance	EU member — full GDPR/IP compliance	EU member — full GDPR/IP compliance
Productivity per Engineer	High — engineers with strong product mindset	High — but can be harder to **retain top talent**
Ownership & Initiative	Strong — engineers used to embedded team models	Strong — but **competition with big tech** (Google, Amazon, startups) in Lisbon may impact stability
Availability of Talent	Easier to build dedicated teams quickly	Top talent is in short supply in Lisbon/Porto — slower hiring
Hidden Costs	Low — stable teams, lower turnover	Higher risk of **attrition and rising costs**

COMPARISON

Romania vs Bulgaria

	Bulgaria (Voidweb) 🇧🇬	Romania 🇷🇴
Time Zone Overlap (London)	Full working day overlap (+2h ahead of UK)	Full working day overlap (+2h ahead of UK)
Communication Style	European, direct, transparent, proactive	European, generally similar, good communication
English Proficiency	Very strong — especially in tech sector	Very strong — Romania is also top in EU for English
Team Stability (Attrition)	Low attrition — good team loyalty, strong retention	Slightly higher attrition — Romanian market is more mature and saturated
Talent Market Maturity	Growing — large pool of senior engineers, less saturated	Very mature — but **heavy competition** in Bucharest, Cluj, Timisoara
Salary / Cost Trends	Very cost-effective — lower salaries than Romania	Salaries have risen significantly, especially in top hubs
Legal & Compliance	EU member — full GDPR/IP compliance	EU member — full GDPR/IP compliance
Productivity per Engineer	High — engineers with strong product mindset	High — similar
Ownership & Initiative	Strong — used to embedded team models	Strong — similar, though some larger vendors still operate in old “outsourcing” models
Availability of Talent	Easier to build teams quickly, more accessible cities	Tight competition in Bucharest and main tech hubs — slower hiring in some cases
Hidden Costs	Low — stable teams, lower attrition	Higher risk of **attrition and rising salary costs**

PROACTIVE PROTECTION

Vendor & IT Risk Management

We have experience with supporting vendor and IT risk assessments as part of our client onboarding and ongoing compliance processes.

For example, with one of our current US clients, every member of our team completed SOC 2 Type 2 onboarding in under two weeks, demonstrating our ability to move quickly and meet high compliance standards.

Our team is most familiar with working with common security frameworks and risk questionnaires, including:

- **SOC 2**
- ISO 27001
- **GDPR-related checks**
- Client-specific **InfoSec and Legal Reviews**

Our Approach to Efficient Delivery

At Voidweb, we combine strategic processes, integrated teams, and robust methodologies to ensure your projects are delivered with speed, quality, and business impact.

OUR APPROACH

Connecting Business, Design & Tech

Driving Clarity, Speed & Experience

- We focus on your business drivers from the start, with consultants and engineers fully aligned and taking ownership of outcomes—not just code.
- Each cross-functional team includes design, development, QA, and DevOps — all with clear ownership.
- UX and QA are integrated from day one to reduce costly rework and ensure quality.
- We integrate into your workflow (Jira, Slack, Git etc…) and collaborate like part of your team.

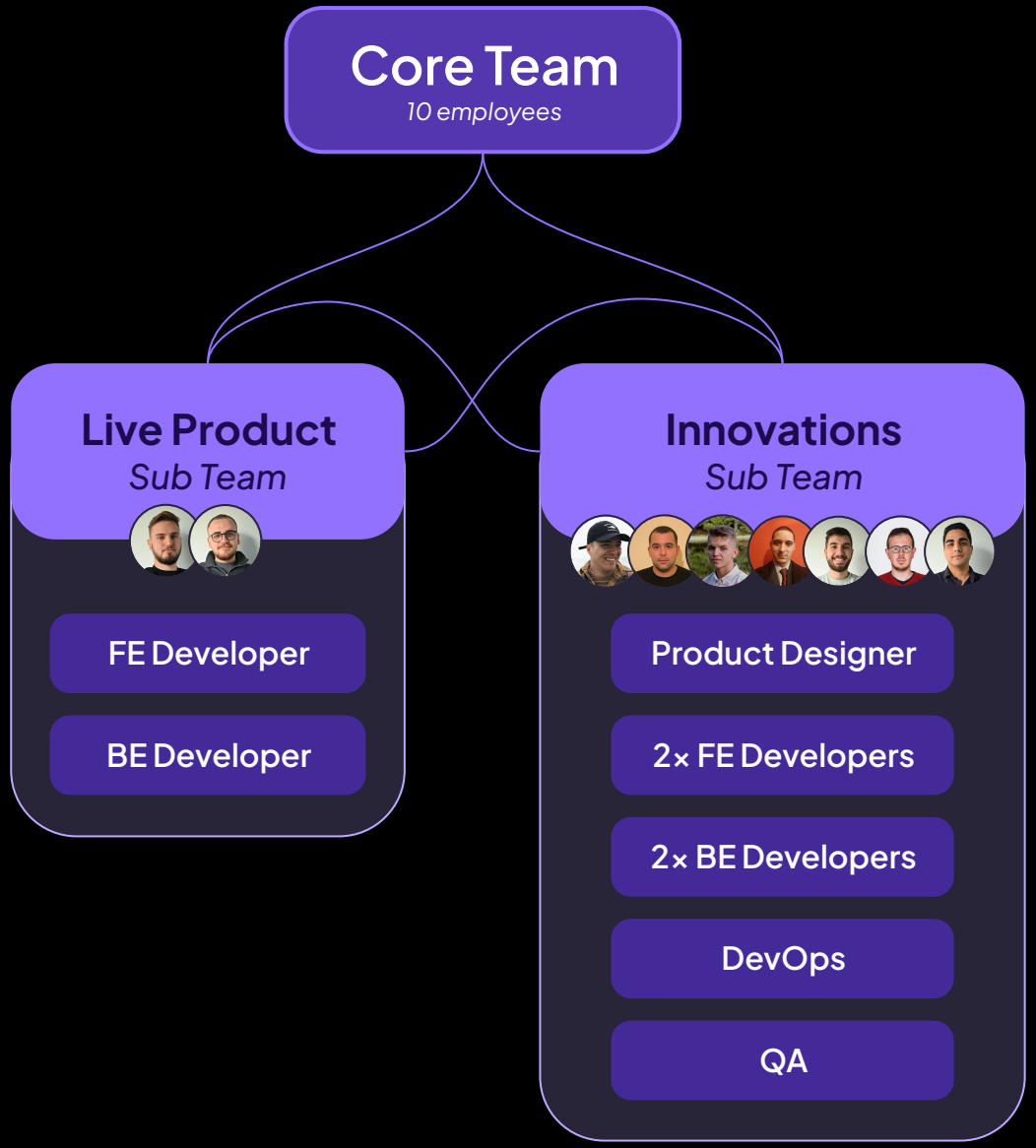
The result: scalable solutions that look great, feel polished, and make sense to users and stakeholders alike.

OUR APPROACH

How Voidweb Delivers Efficiently & Reliably

Blending technical precision with business understanding

- We run agile sprints to deliver value fast, aligning the right people with the right tasks to optimize time and budget.
- Our architecture enables feature development without disrupting the live product, with sub-teams staying in sync—one supports the live product while the other builds new features.
- Automated testing and streamlined deployment mean we ship without delays.
- Releases are carefully staged, using feature flags and rollback options to ensure stability.
- Real-time monitoring and test coverage give you confidence at every step.



OUR APPROACH

DDOS Attack Case Study

Alert Triggered
Our monitoring detected excessive requests.

Block & Protect
Blocked the IPs and limited the endpoint's access.

Investigation
We analyzed the traffic pattern immediately.

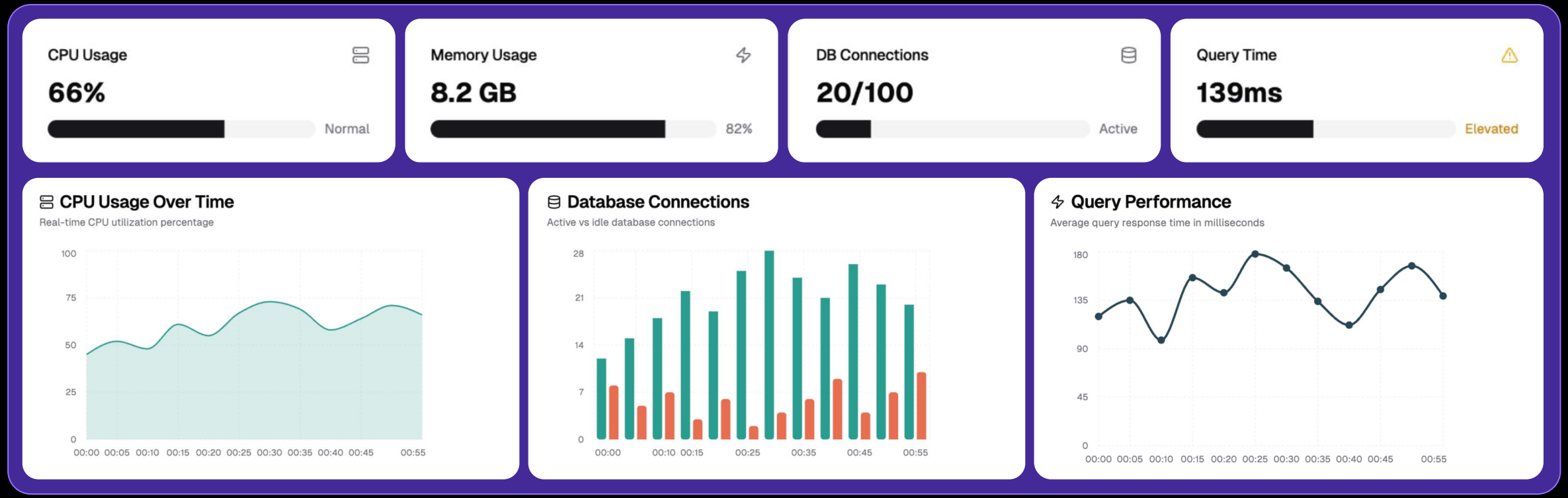
Follow-up Attempts
New IPs tried again, but security measures held.

Root Cause Found
Two IPs were hitting a public endpoint, using various 5-digit ports thousands of times per minute.

Resolved
Initial attack repelled in under an hour. All subsequent attempts were unsuccessful.

OUR APPROACH

Real-Time Monitoring Dashboard

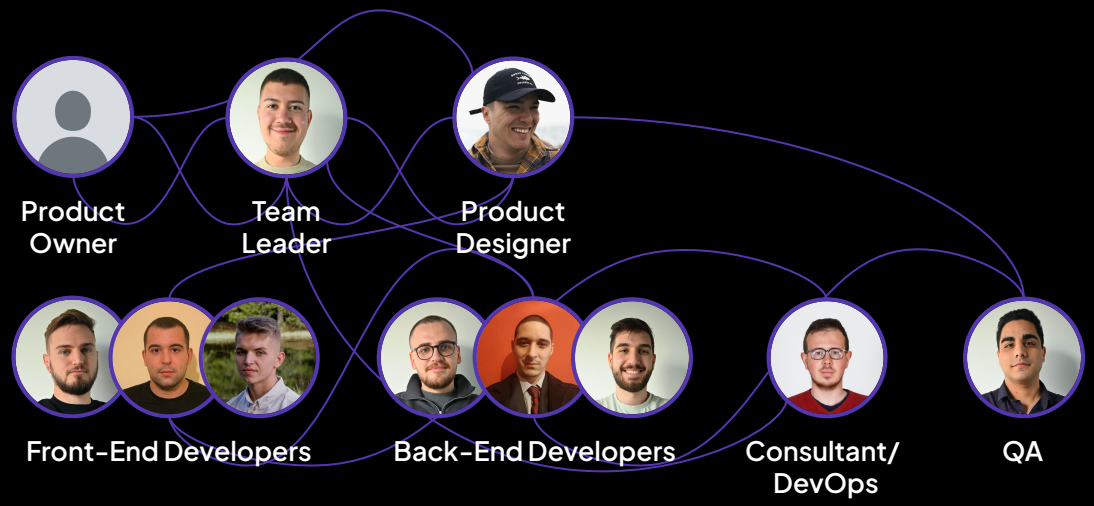


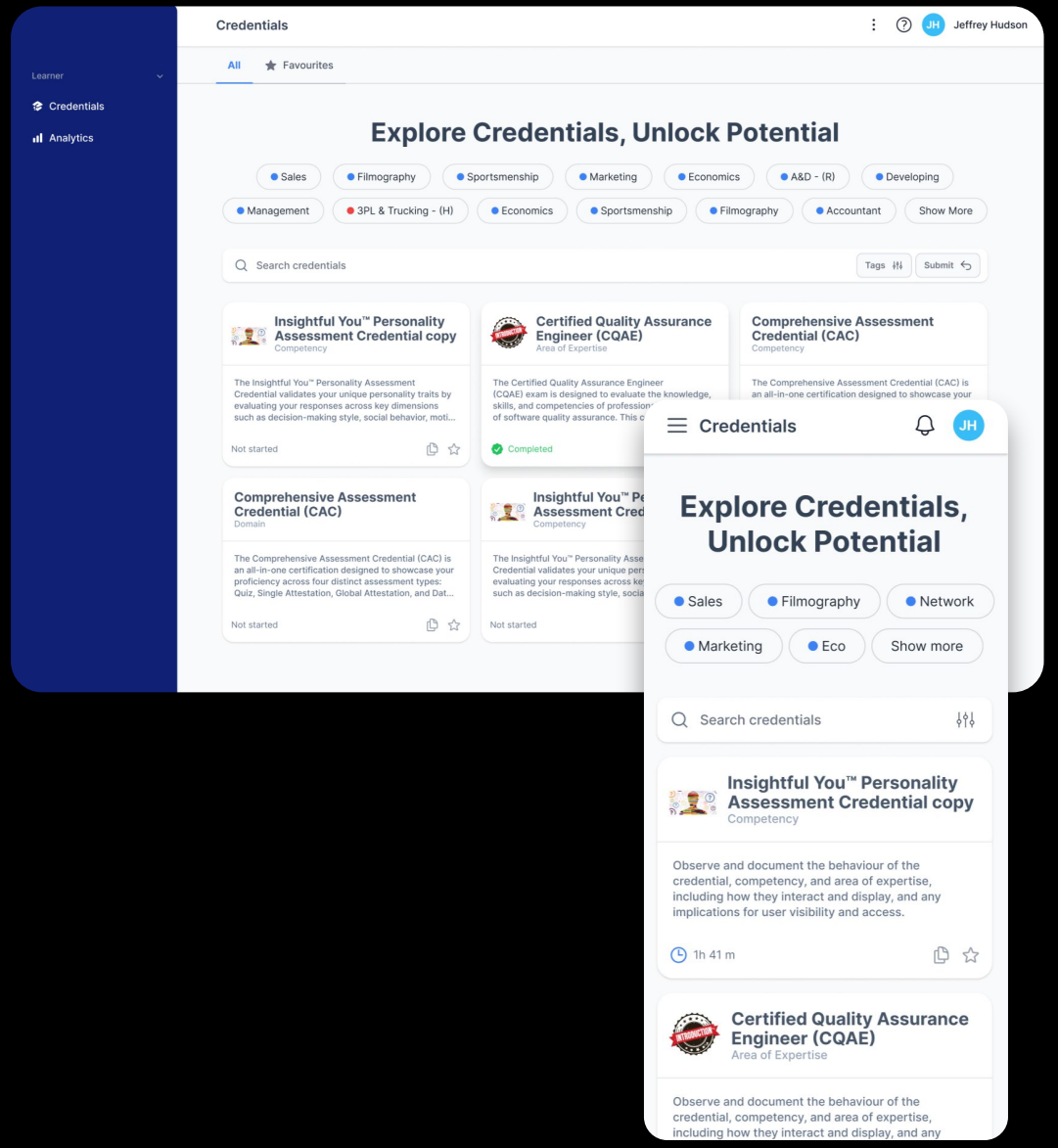
CASE STUDY: EDUCATION SOFTWARE

An Open Door to Corporate Learning

A clean, flexible platform that makes learning skills, faster, and more sustainable.

Team Structure





CASE STUDY: EDUCATION SOFTWARE

2024 Highlights:
Product Impact & Growth

Over 50,000 monthly users around the world

Reduced the infrastructure running cost by 40%

Improved the performance of key application pages by up to 10 times

Handled support tickets without SLA breaching, which lead to higher customer satisfaction rate

voidweb

Your Trusted Technology Partner

TEAM

Behind the Scenes

Erik Petrov

Chief Executive Officer (CEO) & Co-Owner

Spas Kanov

Chief Operations Officer (COO) & Co-Owner

Bozhidar Atanasov

Chief Technology Officer (CTO)

IT STAFF AUGMENTATION PROCESS

Expanding Your Team, Seamlessly

1st Week	2nd Week	3rd Week	4th Week
Assessment Understand your specific project requirements, goals, and company culture.	**Selection** We present you with a shortlist of highly qualified professionals for your consideration.	**Onboarding** We facilitate a smooth onboarding process to ensure a seamless integration with your team.	**Support** We maintain regular communication with you to ensure that our resources are meeting your expectations.

WHY TOP TALENT CHOOSES US

Empowering Growth, Inspiring Innovation

Trainings
Courses in diverse subjects

Environment
Friendly & Developing Team

Mentorship
Personal Career Mentorship

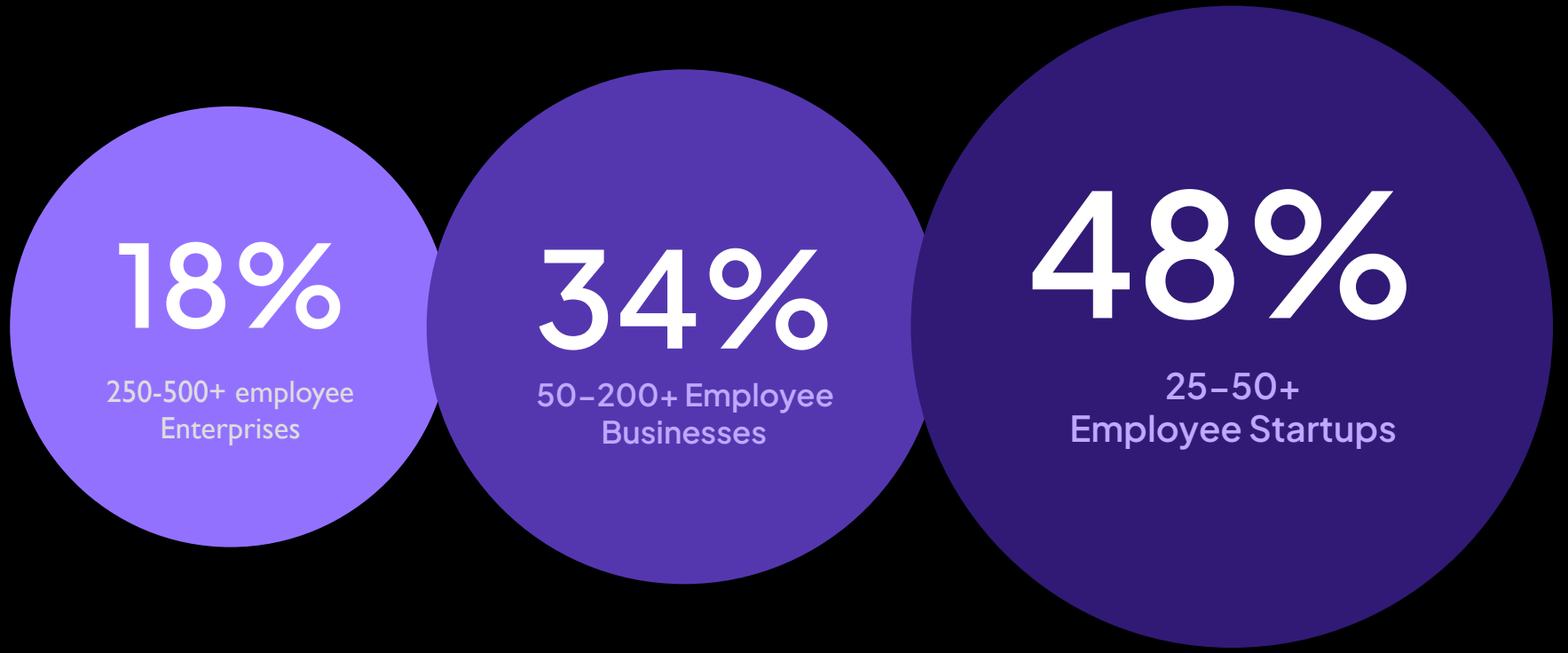
Workshops
Interactive Weekly Events

Equipment
Brand New Apple Equipment

Onboarding
Special Voidweb Onboarding pack

COLLABORATING FOR LONG-TERM SUCCESS

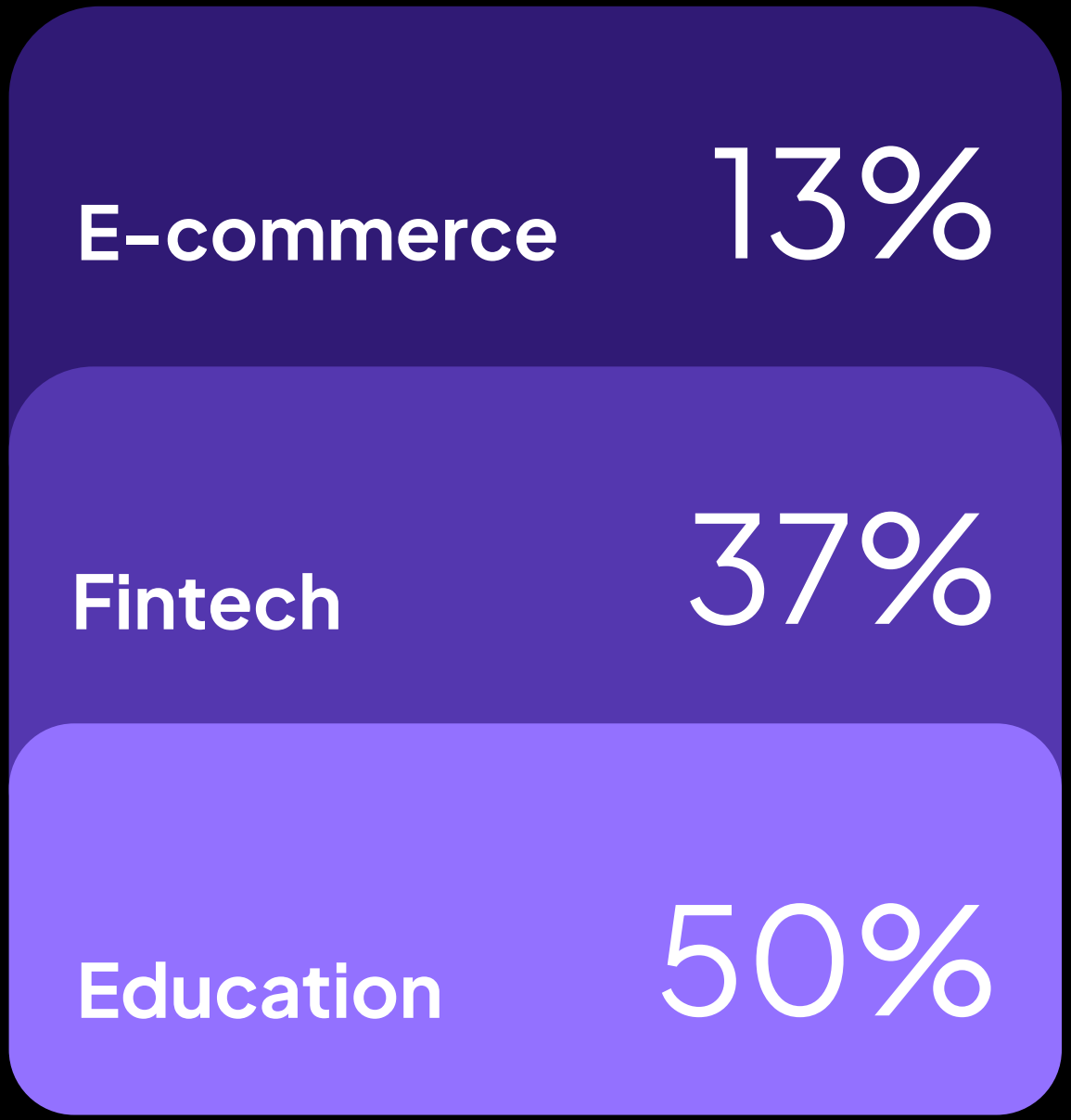
We Partner Closely with Enterprises



DRIVING INNOVATION ACROSS SECTORS

Industries We Actively Support

With expertise in the whole development ecosystem, we deliver exceptional teams that drive digital transformation for businesses.



MISSION

What Drives Voidweb Forward?

Innovating for Impact

We empower businesses to create meaningful impact through digital innovation.

Delivering Excellence

Our mission is to deliver exceptional software development expertise with speed, professionalism, and a commitment to solving every challenge.

Building Bulgaria’s Future in Tech

We envision Bulgaria as a leading IT hub in Europe — and soon, a global center for technology and innovation. We are dedicated to continually discovering and developing cutting-edge solutions for both our customers and our own internal growth.

KICKSTART YOUR TECH CAREER *with* Voidweb

Internship Program

We're looking for students with basic skills in Vue.js, Laravel, QA, or UI/UX—curious, driven team players ready to learn, grow, and help build real, innovative solutions.

Work on:

Real Projects

AI-Powered Tasks

Client Interaction

Teamwork & Mentorship

Front-End Development (Vue.js)

Back-End Development (Laravel)

QA (Quality Assurance)

UI/UX Design

Growth Path:

1. Learn & Explore
2. Take It Further
3. Join the Team

OUR PRODUCT

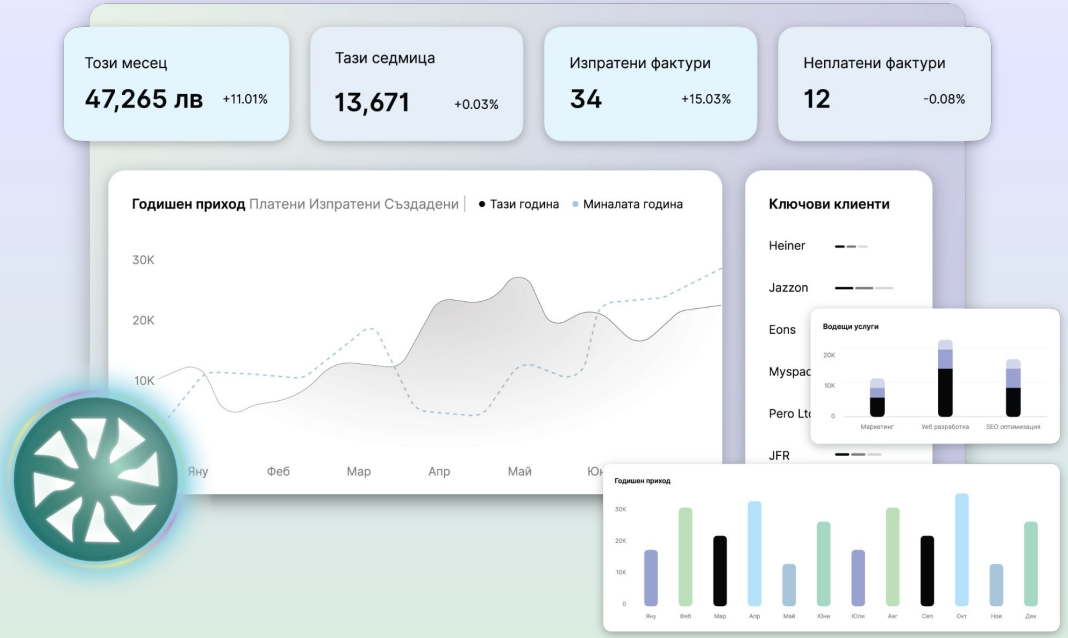
Inverso

The first invoicing platform with integrated artificial intelligence in Bulgaria.

Inverso automates the invoicing process and accelerates the growth of your business. Free up the time spent on administrative tasks.

inverso

Smart invoicing for the modern business



voidweb

Ready to Work With Us?

contact@voidweb.eu

voidweb.eu